



THE NEW BANK

INTERIM FINANCIAL REPORT  
AS AT SEPTEMBER 30, 2015



# SIMPLE AND TRASPARENT

FINECO. THE BANK THAT SIMPLIFIES BANKING.

Member of  UniCredit

**FinecoBank S.p.A.**  
**Interim Financial Report**  
**as at September 30, 2015**

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**Registered office**

20131 Milan - Piazza Durante, 11

"FinecoBank Banca Fineco S.p.A."

in abbreviated form "FinecoBank S.p.A.", or "Banca Fineco S.p.A." or "Fineco Banca S.p.A."

Company controlled by UniCredit S.p.A., Gruppo Bancario UniCredit, Register of Banking Groups no. 2008.1,

Member of the National Guarantee Fund and National Interbank Deposit Guarantee Fund, Italian Banking

Association Code 03015,

Tax Code and Milan Company Register no. 01392970404 – R.E.A. (Economic and Administrative Index) no.

1598155, VAT No. 12962340159

**Board of Directors and  
Board of Statutory Auditors**

## **BOARD OF DIRECTORS, BOARD OF STATUTORY AUDITORS AND EXTERNAL AUDITORS**

### **Board of Directors**

Chairman	Enrico Cotta Ramusino
Vice Chairman	Francesco Saita
Chief Executive Officer and General Manager	Alessandro Foti
Directors	Gianluigi Bertolli Girolamo Ielo Laura Stefania Penna Mariangela Grosoli Marina Natale Pietro Angelo Guindani

### **Board of Statutory Auditors**

Chairman	Gian-Carlo Noris Gaccioli
Standing Auditors	Barbara Aloisi Marziano Viozzi
Alternate Auditors	Federica Bonato Marzio Duilio Rubagotti

### **External Auditors**

Deloitte & Touche S.p.A.

### **Nominated Official in charge of drawing up Company Accounts**

Lorena Pellicciari

## INTRODUCTION TO THE INTERIM FINANCIAL REPORT

This Interim Financial Report as at September 30, 2015 has been prepared in accordance with Article 154-ter, paragraph 2, of Italian Legislative Decree no. 58 of February 24, 1998; it includes:

- the **interim report on operations**, which includes the condensed accounts, and comments on the results for the period and on significant events;
- the **Bank's Financial Statements**, presented with a comparison to those of 2014; specifically, the balance sheet figures have been compared with those as at December 31, 2014, while the income statement figures have been compared with the corresponding figures as at September 30 of the prior year;
- the **Declaration of the Nominated Official in charge of drawing up Company Accounts**.

This Interim Financial Report as at September 30, 2015 has been prepared in accordance with the recognition and measurement criteria set out in the IAS/IFRS issued by the International Accounting Standards Board (IASB) and approved by the European Commission. For details regarding the classification and valuation of the main items see Part A.2 of the Notes to the Financial Statements as at December 31, 2014.

It should be noted that the Bank of Italy has revised the criteria to be applied as of January 1, 2015 for classifying impaired financial assets (see 7<sup>th</sup> update of Circular no. 272 of July 30, 2008 - "Matrix of accounts" issued by the Bank of Italy on January 20, 2015) to align them to the new definitions of Non-Performing Exposures and Forbearance introduced by the European Banking Authority in the "Final Draft Implementing Technical Standards on Supervisory reporting on forbearance and non-performing exposures" (EBA/ITS /2013/03/rev1 July 24, 2014). The main changes include the elimination of the "Doubtful Loans" and "Restructured Loans" categories, and the introduction of the new "Unlikely to pay" category. As a consequence, the corresponding figures for the previous year have been restated to enable like-for-like comparison.

The concept of forbearance has also been introduced, which applies to all categories of performing and impaired loans and identifies exposures for which changes in contractual conditions have been granted.

It should also be noted that the condensed accounts used in the interim report on operations have been modified with effect from January 1, 2015. Specifically "Adjustments of leasehold improvements" have been allocated to the item "Other administrative expenses" (whilst previously they were allocated to the item "Net other expenses/income"), and "impairment losses on other assets" pertaining to "ex-post" contributions to the National Interbank Deposit Guarantee Fund have been allocated to the item "Provisions for risks and charges" (previously, they were allocated to the item "Net write-downs of loans and provisions for guarantees and commitments"). More details are provided in the "Reconciliation of condensed accounts to mandatory reporting schedule" annexed to this document.

The European directives 49 and 59 of 2014 relating to Deposit Guarantee Schemes (DGS) and Single Resolution Fund (SRF) were introduced in from 2015, as an addition to the existing deposit protection systems. The costs recorded during the first nine months of 2015, shown in the item "Other administrative expenses", totalled €3 million, corresponding to the estimated annual cost due for 2015 (subject to refinements related to the definition by the competent Authorities of the detailed criteria for the calculation of the contributions). These related entirely to



contributions for the SRF, because Directive 59 had already been substantially transposed in Italy. No costs were recorded for the DGS Directive, because the approval process for the 49/2014 directive is still underway.

In this regard it is noted that with respect to the expected contributions for 2015 and beyond, the bodies of the receivership of Banca delle Marche and Cassa di Risparmio di Ferrara (Carife) have made a request for intervention by the Italian National Interbank Deposit Guarantee Fund (FITD, the local DGS), which FinecoBank participates in according to the amount of deposits covered by the fund. The FITD approved the subscription of the respective capital increases on May 6 and October 8 this year, and this process may also be repeated for other banks in receivership. The FITD intervention measures for Banca Marche and Carife will be implemented after the entry into force of the legislative decree adopting the European directive on recovery and resolution (59/2014) in Italy, as well as the favourable assessment of the operation as a whole by the competent Italian and European authorities. The effectiveness of these measures is also subject to the completed approval of the amendments to the FITD's articles of association (required to adapt to the contribution mechanism established by directive 49) and the issue of the ECB authorisation for FITD to purchase the equity interests pursuant to Article 19 Consolidated Law on Banking. The progress of the above developments, as well as the full implementation of the new rules on the management of banking crises, may lead to the emergence of costs in the coming periods, also in relation to the process of transition to the related EU directives (BRRD and DGS).

# Interim Financial Report

**SUMMARY DATA****Condensed Accounts****Balance Sheet**

ASSETS	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
Cash and cash balances	7	5	2	40.0%
Financial assets held for trading	8,613	3,054	5,559	182.0%
Loans and receivables with banks	13,966,287	13,892,197	74,090	0.5%
Loans and receivables with customers	884,508	695,594	188,914	27.2%
Financial investments	2,232,479	1,695,555	536,924	31.7%
Hedging instruments	6,541	24,274	(17,733)	-73.1%
Property, plant and equipment	11,043	10,892	151	1.4%
Goodwill	89,602	89,602	-	-
Other intangible assets	7,862	8,142	(280)	-3.4%
Tax assets	11,569	18,550	(6,981)	-37.6%
Other assets	232,297	326,756	(94,459)	-28.9%
<b>Total assets</b>	<b>17,450,808</b>	<b>16,764,621</b>	<b>686,187</b>	<b>4.1%</b>

(Amounts in € thousand)

LIABILITIES AND SHAREHOLDERS' EQUITY	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
Deposits from banks	1,396,068	1,428,568	(32,500)	-2.3%
Deposits from customers	15,043,178	13,914,712	1,128,466	8.1%
Debt securities in issue	-	424,710	(424,710)	-100.0%
Financial liabilities held for trading	6,254	3,135	3,119	99.5%
Hedging instruments	26,810	46,220	(19,410)	-42.0%
Provisions for risks and charges	104,800	118,031	(13,231)	-11.2%
Tax liabilities	57,803	33,358	24,445	73.3%
Other liabilities	233,407	243,633	(10,226)	-4.2%
Shareholders' Equity	582,488	552,254	30,234	5.5%
- capital and reserves	427,673	400,085	27,588	6.9%
- revaluation reserves for available-for-sale financial assets and actuarial gains (losses) for defined benefits plans)	5,983	2,262	3,721	164.5%
- net profit (loss)	148,832	149,907	(1,075)	-0.7%
<b>Total liabilities and shareholders' equity</b>	<b>17,450,808</b>	<b>16,764,621</b>	<b>686,187</b>	<b>4.1%</b>

(Amounts in € thousand)

**Balance Sheet - Quarterly data**

<b>ASSETS</b>	<i>Amounts as at</i>				
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>03.31.2015</i>	<i>12.31.2014</i>	<i>09.30.2014</i>
Cash and cash balances	7	6	10	5	9
Financial assets held for trading	8,613	5,463	5,609	3,054	4,708
Loans and receivables with banks	13,966,287	14,582,941	14,070,077	13,892,197	13,612,912
Loans and receivables with customers	884,508	835,823	796,879	695,594	700,208
Financial investments	2,232,479	2,238,746	2,264,284	1,695,555	1,716,878
Hedging instruments	6,541	39,579	24,508	24,274	23,494
Property, plant and equipment	11,043	11,163	11,161	10,892	10,901
Goodwill	89,602	89,602	89,602	89,602	89,602
Other intangible assets	7,862	8,030	7,989	8,142	8,100
Tax assets	11,569	14,629	13,414	18,550	17,164
Other assets	232,297	225,475	215,368	326,756	227,200
<b>Total assets</b>	<b>17,450,808</b>	<b>18,051,457</b>	<b>17,498,901</b>	<b>16,764,621</b>	<b>16,411,176</b>

(Amounts in € thousand)

<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<i>Amounts as at</i>				
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>03.31.2015</i>	<i>12.31.2014</i>	<i>09.30.2014</i>
Deposits from banks	1,396,068	1,436,173	1,466,357	1,428,568	1,282,386
Deposits from customers	15,043,178	15,256,498	14,603,456	13,914,712	13,741,345
Debt securities in issue	-	400,000	427,884	424,710	423,842
Financial liabilities held for trading	6,254	5,386	4,557	3,135	4,647
Hedging instruments	26,810	59,668	46,933	46,220	45,195
Provisions for risks and charges	104,800	104,947	114,680	118,031	104,876
Tax liabilities	57,803	30,288	55,688	33,358	47,999
Other liabilities	233,407	227,285	169,052	243,633	246,862
Shareholders' Equity	582,488	531,212	610,294	552,254	514,024
- capital and reserves	427,673	437,198	554,027	400,085	396,179
- revaluation reserves (available-for-sale financial assets - actuarial gains (losses) for defined benefits plans)	5,983	310	8,485	2,262	8,581
- net profit (loss)	148,832	93,704	47,782	149,907	109,264
<b>Total liabilities and shareholders' equity</b>	<b>17,450,808</b>	<b>18,051,457</b>	<b>17,498,901</b>	<b>16,764,621</b>	<b>16,411,176</b>

(Amounts in € thousand)

**Income Statement**

	<i>First 9 months</i>		<i>Changes</i>	
	<i>2015</i>	<i>2014</i>	<i>Amount</i>	<i>%</i>
Net interest	181,960	172,372	9,588	5.6%
Net fee and commission income	185,679	142,860	42,819	30.0%
Net trading, hedging and fair value income	41,280	19,411	21,869	112.7%
Net other expenses/income	(1,488)	(1,301)	(187)	14.4%
<b>OPERATING INCOME</b>	<b>407,431</b>	<b>333,342</b>	<b>74,089</b>	<b>22.2%</b>
Staff expenses	(56,166)	(49,868)	(6,298)	12.6%
Other administrative expenses	(173,632)	(159,007)	(14,625)	9.2%
Recovery of expenses	62,619	56,750	5,869	10.3%
Impairment/write-backs on intangible and tangible assets	(6,401)	(6,175)	(226)	3.7%
<b>Operating costs</b>	<b>(173,580)</b>	<b>(158,300)</b>	<b>(15,280)</b>	<b>9.7%</b>
<b>OPERATING PROFIT (LOSS)</b>	<b>233,851</b>	<b>175,042</b>	<b>58,809</b>	<b>33.6%</b>
Net write-downs of loans and provisions for guarantees and commitments	(4,130)	(1,976)	(2,154)	109.0%
<b>NET OPERATING PROFIT (LOSS)</b>	<b>229,721</b>	<b>173,066</b>	<b>56,655</b>	<b>32.7%</b>
Provisions for risks and charges	(5,240)	(3,628)	(1,612)	44.4%
Net income from investments	-	(4)	4	-100.0%
<b>NET PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS</b>	<b>224,481</b>	<b>169,434</b>	<b>55,047</b>	<b>32.5%</b>
Income tax for the period	(75,649)	(60,170)	(15,479)	25.7%
<b>NET PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPEF</b>	<b>148,832</b>	<b>109,264</b>	<b>39,568</b>	<b>36.2%</b>
<b>NET PROFIT (LOSS) FOR THE PERIOD</b>	<b>148,832</b>	<b>109,264</b>	<b>39,568</b>	<b>36.2%</b>

*(Amounts in € thousand)*

**Income statement - Quarterly data**

	2015		
	3rd Quarter	2nd Quarter	1st Quarter
Net interest	63,856	60,518	57,586
Net fee and commission income	61,050	62,948	61,681
Net trading, hedging and fair value income	13,207	11,014	17,059
Net other expenses/income	1,601	(3,447)	358
<b>OPERATING INCOME</b>	<b>139,714</b>	<b>131,033</b>	<b>136,684</b>
Staff expenses	(18,984)	(18,797)	(18,385)
Other administrative expenses	(53,097)	(60,134)	(60,401)
Recovery of expenses	20,231	21,376	21,012
Impairment/write-backs on intangible and tangible assets	(2,211)	(2,163)	(2,027)
<b>Operating costs</b>	<b>(54,061)</b>	<b>(59,718)</b>	<b>(59,801)</b>
<b>OPERATING PROFIT (LOSS)</b>	<b>85,653</b>	<b>71,315</b>	<b>76,883</b>
Net write-downs of loans and provisions for guarantees and commitments	(1,436)	(1,111)	(1,583)
<b>NET OPERATING PROFIT (LOSS)</b>	<b>84,217</b>	<b>70,204</b>	<b>75,300</b>
Provisions for risks and charges	(1,311)	(814)	(3,115)
<b>PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS</b>	<b>82,906</b>	<b>69,390</b>	<b>72,185</b>
Income tax for the period	(27,778)	(23,468)	(24,403)
<b>PROFIT (LOSS) AFTER TAX FROM CONTINUING OPERATIONS</b>	<b>55,128</b>	<b>45,922</b>	<b>47,782</b>
<b>NET PROFIT (LOSS) FOR THE PERIOD</b>	<b>55,128</b>	<b>45,922</b>	<b>47,782</b>

*(Amounts in € thousand)*

	2014			
	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter
Net interest	55,875	56,432	57,607	58,333
Net fee and commission income	52,884	45,831	49,311	47,718
Net trading, hedging and fair value income	10,331	6,522	5,810	7,079
Net other expenses/income	(1,289)	(1,302)	42	(41)
<b>OPERATING INCOME</b>	<b>117,801</b>	<b>107,483</b>	<b>112,770</b>	<b>113,089</b>
Staff expenses	(19,283)	(18,033)	(16,065)	(15,770)
Other administrative expenses	(52,311)	(50,443)	(55,829)	(52,735)
Recovery of expenses	20,420	19,208	18,735	18,807
Impairment/write-backs on intangible and tangible assets	(2,634)	(2,233)	(2,037)	(1,905)
<b>Operating costs</b>	<b>(53,808)</b>	<b>(51,501)</b>	<b>(55,196)</b>	<b>(51,603)</b>
<b>OPERATING PROFIT (LOSS)</b>	<b>63,993</b>	<b>55,982</b>	<b>57,574</b>	<b>61,486</b>
Net write-downs of loans and provisions for guarantees and commitments	(1,204)	(685)	(826)	(465)
<b>NET OPERATING PROFIT (LOSS)</b>	<b>62,789</b>	<b>55,297</b>	<b>56,748</b>	<b>61,021</b>
Provisions for risks and charges	(2,493)	(677)	422	(3,373)
Net income from investments	-	(4)	-	-
<b>PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS</b>	<b>60,296</b>	<b>54,616</b>	<b>57,170</b>	<b>57,648</b>
Income tax for the period	(19,653)	(19,214)	(20,234)	(20,722)
<b>PROFIT (LOSS) AFTER TAX FROM CONTINUING OPERATIONS</b>	<b>40,643</b>	<b>35,402</b>	<b>36,936</b>	<b>36,926</b>
<b>NET PROFIT (LOSS) FOR THE PERIOD</b>	<b>40,643</b>	<b>35,402</b>	<b>36,936</b>	<b>36,926</b>

(Amounts in € thousand)

### Main balance sheet figures

	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
Loans (1)	547,643	478,752	68,891	14.4%
Total assets	17,450,808	16,764,621	686,187	4.1%
Direct deposits (2)	14,827,765	13,753,719	1,074,046	7.8%
Assets under administration (3)	37,693,215	35,587,446	2,105,769	5.9%
Total customer sales (direct and indirect)	52,520,980	49,341,165	3,179,815	6.4%
Shareholders' equity	582,488	552,254	30,234	5.5%

(Amounts in € thousand)

(1) Loan receivables with ordinary customers refer solely to loans granted to customers (current account overdrafts, credit cards, personal loans and unsecured loans);

(2) Direct deposits include overdrawn current accounts, Supersave repos and the Cash Park deposit account;

(3) Assets under administration consist of products placed online or through the sales networks of FinecoBank.

**KEY FIGURES****Operating Structure**

	<i>Figures as at</i>		
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>09.30.2014</i>
No. Employees	1,051	1,008	990
No. Workers <sup>(1)</sup>	1,057	1,022	998
No. Personal financial advisors	2,610	2,533	2,528
No. Financial shops <sup>(2)</sup>	338	325	326

(1) Number of employees: includes permanent employees, atypical employees, Directors and Group employees seconded to FinecoBank, net of FinecoBank employees seconded to the Group.

(2) Number of financial shops: financial shops managed by the Bank and financial shops managed by personal financial advisors (Fineco Center).

**Profitability, productivity and efficiency ratios**

	<i>Figures as at</i>		
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>09.30.2014</i>
Net interest/Operating income	44.66%	50.59%	51.71%
Income from brokerage and other income/Operating income	55.34%	49.41%	48.29%
Income from brokerage and other income/Operating costs	129.89%	105.09%	101.69%
Cost/income ratio	42.60%	47.02%	47.49%
Operating costs/TFA	0.45%	0.46%	0.46%
Cost of risk	55 bp	71 bp	63 bp
ROE	44.86%	36.49%	35.47%
Return on assets	1.14%	0.89%	0.89%
EVA	131,541	128,379	93,848
RARORAC	65.50%	57.77%	58.97%
ROAC	74.11%	67.46%	68.66%
Total customer sales/Average employees	50,525	49,391	48,815
Total customer sales / (Average employees + average PFAs)	14,545	14,160	13,885

(Amounts in € thousand)

**Key**

Income from brokerage and other income: Net fee and commission income, Net trading, hedging and fair value income, and Net other expenses/income.

Operating costs/TFA: ratio of operating costs to Total Financial Assets. The TFA used for the ratio is the average for the period, calculated as the average between the period-end balance and the balance as at the previous December 31. Operating costs as at September 30, 2015 and September 30, 2014 were annualised.

Cost of risk: ratio of net write-downs of loans and provisions for guarantees and commitments to the average loans. Average loans were calculated as the average between the period-end balance and the balance as at the previous December 31. Net write-downs of loans and provisions for guarantees and commitments as at September 30, 2015 and September 30, 2014 were annualised.

Net write-downs of loans and provisions for guarantees and commitments as at September 30, 2015 are net of adjustments made to exposures to customers who made a loss on leveraged Forex positions due to the extraordinary drop in the value of Euro versus the Swiss Franc recorded on January 15, 2015, equal to €2 million.

ROE: denominator used to calculate the index in question is the average shareholders' equity for the period (excluding dividends expected to be distributed and the revaluation reserves). The net profit (loss) for the period as at September 30, 2015 and September 30, 2014 was annualised.

Return on assets: ratio of profit (loss) after tax to total assets. The net profit (loss) for the period as at September 30, 2015 and September 30, 2014 was annualised.

EVA (Economic Value Added): shows the company's ability to create value and it is calculated as the difference between net operating profit and the notional cost of the allocated capital.



RARORAC (Risk Adjusted Return on Risk adjusted Capital): ratio between EVA and Allocated Capital, which expresses, in percentage, the capacity to create value for unit of risk taken.

ROAC (Return on Allocated Capital): ratio of Net Operating Profit and Allocated Capital. Allocated Capital means the greater of internally calculated capital based on shared UniCredit Group models (Economic Capital) and regulatory capital.

For the calculation of EVA, RARORAC and ROAC indicators as at September 30, 2015, internal capital is that as at June 30, 2015, the latest available provided by the Parent Company.

### **Balance Sheet indicators**

	<i>Figures as at</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>
Loans/Total assets	3.14%	2.86%
Loans and receivables with banks/Total assets	80.03%	82.87%
Financial assets/Total assets	12.84%	10.13%
Direct deposits/Total liabilities and shareholders' equity	84.97%	82.04%
Shareholders' equity (including profit)/Total liabilities and shareholders' equity	3.34%	3.29%
Ordinary customer loans/Direct deposits	3.69%	3.48%

<i>Credit quality</i>	<i>Figures as at</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>
Impaired loans/Loans	1.17%	0.89%
Non-performing loans/Loans	0.64%	0.66%
Coverage <sup>(1)</sup> - Non-performing loans	81.93%	84.08%
Coverage <sup>(1)</sup> - Unlikely to pay	53.06%	67.20%
Coverage <sup>(1)</sup> - Past-due impaired loans	48.11%	49.14%
Coverage <sup>(1)</sup> - Total impaired loans	74.77%	81.07%

(1) Calculated as the ratio between the amount of impairment losses and gross exposure.

### **Own funds and capital ratios**

	<i>Figures as at</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>
Total own funds (€ thousand)	368,656	353,133
Total risk-weighted assets (€ thousand)	1,804,220	1,850,331
Ratio - Common Equity Tier 1 - CET1	20.43%	19.08%
Ratio - Tier 1 Capital	20.43%	19.08%
Ratio - Total Own Funds	20.43%	19.08%
Ratio - Total Own Funds when fully in force <sup>(2)</sup>	20.77%	19.19%

(2) Internal calculation

	<i>Figures as at September 30, 2015</i>	
	<i>With</i>	<i>Without</i>
	<i>intercompany exposures</i>	<i>intercompany exposures*</i>
Tier 1 Capital	368,656	368,656
Exposure for leverage ratio	18,452,438	4,047,860
Transitional leverage ratio	2.00%	9.11%
Leverage ratio when fully in force	2.03%	9.26%

\* Does not include intercompany exposures eligible for treatment pursuant to Article 113, paragraph 6, of the CRR 575/2013, in accordance with Article 429, paragraph 7 of EU Delegated Regulation 2015/62.

Own funds and capital ratios were determined applying the current Supervisory Regulations, in line with Basel III standards. The leverage ratio was calculated in accordance with EU Delegated Regulation 2015/62 of October 10, 2014. It is noted that, pending authorisation not to include the exposures eligible for the treatment referred to in Article 113, paragraph 6 of CRR 575/2013 as established in Article 429, paragraph 7 of EU Delegated Regulation 2015/62 in

the measurement of exposures, the Bank has published two versions of the ratio - with and without intercompany exposures.

## FINECOBANK SHARES

### Share information

The FinecoBank share price has grown steadily during 2015, rising by 27.2% from the end of 2014 to the end of the third quarter.

At September 30, the share price was €5.94, up on the €4.668 recorded at the end of 2014. Average volumes traded were largely in line with volumes for the second quarter.

The company's market capitalisation amounted to €3,603 million as at September 30 (€2,830 million at the end of 2014).

	<i>Year 2014</i>	<i>1st Quarter 2015</i>	<i>2nd Quarter 2015</i>	<i>3rd Quarter 2015</i>	<i>First 9 months 2015</i>
<b>Official price of ordinary shares (€)</b>					
- maximum	4.750	6.425	7.170	7.805	7.805
- minimum	3.808	4.438	6.355	5.740	4.438
- average	4.168	5.356	6.771	6.808	6.317
- period-end	4.668	6.425	6.645	5.940	5.940
<b>Number of shares (millions)</b>					
- outstanding at period end	606.3	606.5	606.5	606.5	606.5

## BUSINESS PERFORMANCE AND MAIN INITIATIVES IN THE PERIOD

FinecoBank is the direct, multi-channel bank of the UniCredit Group, with one of the largest advisory networks in Italy. It is number one broker in Italy for equity trades in terms of volume of orders and number one in Europe for number of orders executed.

The Bank now has over 1 million customers, reflecting the efficiency and soundness of a business model capable of securing the trust and complete satisfaction of customers and creating value for its shareholders. A total of 83,000 new customers have been acquired since the beginning of the year, up 11% compared to the same period of the prior year. Since the beginning of 2015, FinecoBank has recorded total net sales of €3,713 million, up 34% compared to the same period of 2014, of which €1,921 million for assets under management. Net sales through the personal financial advisors network also increased by 36% to €3,403 million.

Total financial assets amounted to €52,521 million at the end of September 2015, representing an increase of 6.4% compared to the end of 2014.

The sales performance in the first nine months of 2015 confirmed both FinecoBank's ability to grow organically and an increasing desire among Italian families for focused and effective management of their savings. A trend that FinecoBank is capitalising on, and intends to continue to do so also in future years, particularly by providing the qualified advisory services that families require.

The Bank's offering is split into the following three areas: (i) banking: including current account and deposit services, payment services, and issuing debit, credit and prepaid cards; (ii) brokerage: providing order execution services on behalf of customers, with direct access to major global equity markets and the ability to trade in CFDs (on currencies, indices, shares, bonds and commodities), futures, options, bonds, ETFs and certificates; and (iii) investing: including placement and distribution services of more than 5,500 products, including mutual funds and SICAV sub-funds

managed by 67 leading Italian and international investment firms, insurance and pension products, as well as consulting services related to investments.

### Main events during the period

On February 9, 2015, the Board of Directors launched the plans approved by the Shareholders' Meeting on June 5, 2014.

In particular:

- it launched the "2014 Key People Plan" for employees of the Bank, after having verified achievement of the performance targets set in the plan. To that effect, the Board of Directors confirmed its approval for a free increase in FinecoBank share capital of €79,761.00 corresponding to 241,700 ordinary shares. The dilution effect resulting from the above free capital increase to service the stock granting plans is calculated as a maximum of 0.04% of the fully diluted capital;
- it launched the 2014 stock granting plan ("2014 PFA Plan") for Personal Financial Advisors and Bank Network Managers, resolving to start the treasury shares purchase programme, after having obtained authorisation from the Regulatory Authority, pursuant to Articles 77-78 of EU Reg. 575/2013 of June 26, 2013 (CRR);
- considering the positive outcome of the verification of the entry conditions and the favourable opinion of the Remuneration and Appointments Committee, it approved:
  - the allocation in the year 2015 of 494,493 FinecoBank free ordinary shares to the "2014-2017 Multi-Year Plan Top Management" – a reduction on the number set on April 15, 2014 in order to bring the ratio of the fixed and variable remuneration components into line with current regulations;
  - the allocation of 269,728 FinecoBank free ordinary shares for the "Group Executive Incentive System 2014".

With regard to the 2014 stock granting plan ("2014 PFA Plan") for Personal Financial Advisors and Bank Network Managers, on July 9, 2015 the Board of Directors resolved to settle the personal financial advisors' rights to the first tranche of the bonus in cash, instead of allocating FinecoBank ordinary shares, with a payment in cash corresponding to a third of the bonus consideration, to be made on July 31, 2015.

To settle the personal financial advisors' rights to the second and third tranche of the above-mentioned plan, the Bank, following the issue of the required authorisation by the Regulatory Authority pursuant to Articles 77-78 of EU Reg. 575 of June 26, 2013 (CRR), purchased a total of 1,408,834 ordinary shares, in the period from September 16, 2015 to October 12, 2015, for an amount of €8.6 million, corresponding to 0.23% of the share capital.

As at September 30, 2015, the Bank held 1,315,000 treasury shares in its portfolio, for an amount of €8 million, corresponding to 0.22% of the share capital.

### Performance of total financial assets

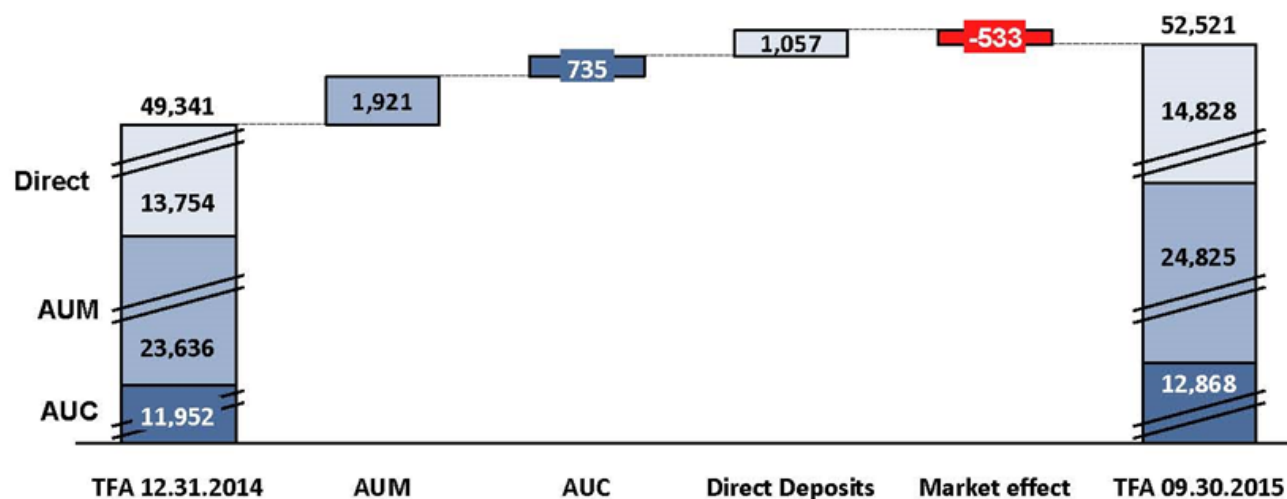
Total financial assets continued to grow in the first nine months of 2015 reaching €52,521 million as at September 30, 2015, with an increase of 6.4% compared to the end of 2014, thanks to net sales of €3,713 million, partially offset by a negative impact of €533 million linked to the performance of the market. Assets under administration (Assets under Management-AUM plus Assets under Custody-AUC) stood at €37,693 million, representing an increase of 5.9%.

The steady growth and continued improvement in the quality of sales was reflected in the guided products & services<sup>1</sup>, which continued to increase as a percentage of the TFA, from 17.3% as at December 31, 2014 to 20.4% as at

<sup>1</sup> Respectively FinecoBank products and/or services developed by investing in UCITs selected from among those distributed for each asset class, taking into account customers' different risk profiles, and offered to FinecoBank customers under the guided open architecture model. At the date of

September 30, 2015, and of Assets under Management, up from 36.10% as at December 31, 2014 to 43.21% as at September 30, 2015.

Direct deposits also showed growth of 7.8%, driven by the increasing number of new customers, thus confirming their appreciation for the quality of the services. Direct deposits mainly consist of 'transactional' deposits that support all customer transactions, confirming the high and increasing degree of customer loyalty, which in turn contributes to improving the quality and stability of direct deposits.



AUC = Assets under custody - AUM = Assets under management - TFA = Total Financial Assets

The table below shows the figures for direct deposits, assets under management and assets under custody of FinecoBank customers, including those linked to a personal financial advisor as well as online customers.

### Total financial assets

	Amounts as at		Amounts as at		Changes	
	09.30.2015	%	12.31.2014	%	Amount	%
Current accounts and demand deposits	14,118,438	26.9%	12,247,082	24.8%	1,871,356	15.3%
Time deposits and reverse repos	709,327	1.4%	1,506,637	3.1%	(797,310)	-52.9%
<b>DIRECT DEPOSITS</b>	<b>14,827,765</b>	<b>28.2%</b>	<b>13,753,719</b>	<b>27.9%</b>	<b>1,074,046</b>	<b>7.8%</b>
Segregated accounts	13,992	0.0%	14,782	0.0%	(790)	-5.3%
UCITS and other investment funds	21,949,280	41.8%	21,176,945	42.9%	772,335	3.6%
Insurance products	2,861,611	5.4%	2,444,167	5.0%	417,444	17.1%
<b>ASSETS UNDER MANAGEMENT</b>	<b>24,824,883</b>	<b>47.3%</b>	<b>23,635,894</b>	<b>47.9%</b>	<b>1,188,989</b>	<b>5.0%</b>
Government securities, bonds and stocks	12,868,332	24.5%	11,951,552	24.2%	916,780	7.7%
<b>ASSETS UNDER CUSTODY</b>	<b>12,868,332</b>	<b>24.5%</b>	<b>11,951,552</b>	<b>24.2%</b>	<b>916,780</b>	<b>7.7%</b>
<b>TOTAL FINANCIAL ASSETS</b>	<b>52,520,980</b>	<b>100.0%</b>	<b>49,341,165</b>	<b>100.0%</b>	<b>3,179,815</b>	<b>6.4%</b>
of which Guided products & services (Amounts in € thousand)	10,726,773	20.4%	8,532,245	17.3%	2,194,528	25.7%

The table below shows the figures for direct deposits, assets under management and assets under custody of just the personal financial advisors network.

this interim report, the guided products category includes the "Core Series" umbrella fund of funds and the "Core Unit" and "Advice Unit" unit-linked policies, while the "Fineco Advice" and "Fineco Stars" advanced advisory services (investment) fall into the guided service category.

## Total financial assets – Personal Financial Advisors Network – Assoreti figures

	Amounts as at		Amounts as at		Changes	
	09.30.2015	%	12.31.2014	%	Amount	%
Current accounts and demand deposits	10,235,356	23.0%	8,605,117	20.7%	1,630,239	18.9%
Time deposits and reverse repos	486,781	1.1%	1,064,704	2.6%	(577,923)	-54.3%
<b>DIRECT DEPOSITS</b>	<b>10,722,137</b>	<b>24.1%</b>	<b>9,669,821</b>	<b>23.3%</b>	<b>1,052,316</b>	<b>10.9%</b>
Segregated accounts	13,992	0.0%	14,782	0.0%	(790)	-5.3%
UCITS and other investment funds	21,541,024	48.4%	20,772,136	50.1%	768,888	3.7%
Insurance products	2,770,390	6.2%	2,346,758	5.7%	423,632	18.1%
<b>ASSETS UNDER MANAGEMENT</b>	<b>24,325,406</b>	<b>54.7%</b>	<b>23,133,676</b>	<b>55.8%</b>	<b>1,191,730</b>	<b>5.2%</b>
Government securities, bonds and stocks	9,418,424	21.2%	8,669,714	20.9%	748,710	8.6%
<b>ASSETS UNDER CUSTODY</b>	<b>9,418,424</b>	<b>21.2%</b>	<b>8,669,714</b>	<b>20.9%</b>	<b>748,710</b>	<b>8.6%</b>
<b>TOTAL FINANCIAL ASSETS - PERSONAL FINANCIAL ADVISORS NETWORK</b>	<b>44,465,967</b>	<b>100.0%</b>	<b>41,473,211</b>	<b>100.0%</b>	<b>2,992,756</b>	<b>7.2%</b>

(Amounts in € thousand)

The table below shows the figures for direct deposits, assets under management and assets under custody for the first nine months of 2015 compared to the same period of the prior year, both for customers linked to a personal financial advisor and online-only customers.

## Net sales

	First 9 months of 2015		First 9 months of 2014		Changes	
		%		%	Amount	%
Current accounts and demand deposits	1,871,356	50.4%	1,167,845	42.2%	703,511	60.2%
Time deposits and reverse repos	(813,863)	-21.9%	(144,750)	-5.2%	(669,113)	462.3%
<b>DIRECT DEPOSITS</b>	<b>1,057,493</b>	<b>28.5%</b>	<b>1,023,095</b>	<b>37.0%</b>	<b>34,398</b>	<b>3.4%</b>
Segregated accounts	(432)	0.0%	(27,085)	-1.0%	26,653	-98.4%
Investment funds and other funds	1,485,076	40.0%	1,913,870	69.1%	(428,794)	-22.4%
Insurance products	435,929	11.7%	268,035	9.7%	167,894	62.6%
<b>ASSETS UNDER MANAGEMENT</b>	<b>1,920,573</b>	<b>51.7%</b>	<b>2,154,820</b>	<b>77.8%</b>	<b>(234,247)</b>	<b>-10.9%</b>
Government securities, bonds and stocks	735,021	19.8%	(409,736)	-14.8%	1,144,757	n.c.
<b>ASSETS UNDER CUSTODY</b>	<b>735,021</b>	<b>19.8%</b>	<b>(409,736)</b>	<b>-14.8%</b>	<b>1,144,757</b>	<b>n.c.</b>
<b>NET SALES</b>	<b>3,713,087</b>	<b>100.0%</b>	<b>2,768,179</b>	<b>100.0%</b>	<b>944,908</b>	<b>34.1%</b>

(Amounts in € thousand)

The table below shows the figures for direct deposits, assets under management and assets under custody for the first nine months of 2015 compared to the same period of the prior year for the personal financial advisors network.

## Total net sales - Personal Financial Advisors Network

	First 9 months of 2015	%	First 9 months of 2014	%	Changes	
					amount	%
Current accounts and demand deposits	1,630,239	47.9%	946,271	37.8%	683,968	72.3%
Time deposits and reverse repos	(606,104)	-17.8%	(119,253)	-4.8%	(486,851)	408.3%
<b>DIRECT DEPOSITS</b>	<b>1,024,135</b>	<b>30.1%</b>	<b>827,018</b>	<b>33.0%</b>	<b>197,117</b>	<b>23.8%</b>
Segregated accounts	(432)	0.0%	(27,085)	-1.1%	26,653	-98.4%
Investment funds and other funds	1,446,780	42.5%	1,869,650	74.6%	(422,870)	-22.6%
Insurance products	440,826	13.0%	281,777	11.2%	159,049	56.4%
<b>ASSETS UNDER MANAGEMENT</b>	<b>1,887,174</b>	<b>55.5%</b>	<b>2,124,342</b>	<b>84.8%</b>	<b>(237,168)</b>	<b>-11.2%</b>
Government securities, bonds and stocks	491,868	14.5%	(445,513)	-17.8%	937,381	n.c.
<b>ASSETS UNDER CUSTODY</b>	<b>491,868</b>	<b>14.5%</b>	<b>(445,513)</b>	<b>-17.8%</b>	<b>937,381</b>	<b>n.c.</b>
<b>NET SALES - PERSONAL FINANCIAL ADVISORS NETWORK</b>	<b>3,403,177</b>	<b>100.0%</b>	<b>2,505,847</b>	<b>100.0%</b>	<b>897,330</b>	<b>35.8%</b>

(Amounts in € thousand)

The table below shows the number of orders on financial instruments recorded in first nine months of 2015 compared to the previous year.

	First 9 months of 2015	First 9 months of 2014	Changes	
			amount	%
Orders - Equity Italia (including internalized orders)	6,689,364	5,372,110	1,317,254	24.5%
Orders - Equity USA (including internalized orders)	822,330	943,720	(121,390)	-12.9%
Orders - Equity other markets (including internalized orders)	425,685	329,781	95,904	29.1%
<b>Total equity orders</b>	<b>7,937,379</b>	<b>6,645,611</b>	<b>1,291,768</b>	<b>19.4%</b>
Orders - Bonds	486,837	547,914	(61,077)	-11.1%
Orders - Derivatives	2,701,650	2,332,998	368,652	15.8%
Orders - Forex	1,310,452	770,819	539,633	70.0%
Orders - CFDs	1,467,949	783,426	684,523	87.4%
Orders - Funds	1,929,584	1,539,668	389,916	25.3%
Orders- Repo	17,078	24,859	(7,781)	-31.3%
<b>TOTAL ORDERS</b>	<b>15,850,929</b>	<b>12,645,295</b>	<b>3,205,634</b>	<b>25.4%</b>

The table shows a general increase in orders executed in the first nine months of 2015 compared to the previous year, except for a decline in USA equity market and bond and repo orders.

The table below shows the volume of trades carried out as a direct counterparty in orders placed by customers, resulting from the internalization of orders received on shares, CFDs and Logos products, recorded in the first nine months of 2015 compared to the same period of 2014.

	First 9 months of 2015	First 9 months of 2014	Changes	
			amount	%
Equity (internalization)	50,336,409	31,311,577	19,024,832	60.8%
Forex	85,591,007	51,330,761	34,260,246	66.7%
CFD and Logos	47,859,574	11,032,774	36,826,800	333.8%
<b>Total "internalized" volumes</b>	<b>183,786,990</b>	<b>93,675,112</b>	<b>90,111,878</b>	<b>96.2%</b>

(Amounts in € thousand)

## Performance of income statement aggregates

Profit before tax amounted to €224.5 million, up 32.5% compared to the same period of the previous year.

This result was due to an improvement in net fee and commission income, thanks to the increase in fees and commissions generated by assets under management and securities trading and order collection, and by the net trading, hedging and fair value income, due to the greater profit generated by the internalization activity.

Net fee and commission income and net trading, hedging and fair value income largely offset the increase in Staff expenses, due to an increase in the number of employees, and the increase in costs resulting from share-based payment arrangements, as well as the increase in Other administrative expenses and recovery of expenses, mainly linked to the cost of the new personal financial advisor incentive plans and higher personal financial advisor expenses as a result of increased hiring that had already started in previous financial years.

## COMMERCIAL ACTIVITIES AND DEVELOPMENT OF NEW PRODUCTS AND SERVICES

During the first nine months of 2015, the commercial activities and the issue of new products and services continued, which involved all the Bank's organisational units, within their respective areas, and consisted of feasibility studies, subsequent implementation and sale/placement. In detail:

- the "Member Get Member" campaign was extended;
- the CORE SERIES offering was expanded with three new funds: CORE Global Opportunity, CORE Alternative and CORE Multi-Asset Income. CORE Global Opportunity is the bond solution suitable for customers wishing greater diversification, for a dynamic investment that can react flexibly to market changes; CORE Alternative is an investment solution that is not tied to market performance, for customers wishing to exploit all return opportunities whilst maintaining careful control of risk; CORE Multi-Asset Income is the balanced solution with coupon distribution;
- a new version of the Fineco app for iPhone was released. Using Touch ID technology, users with an iPhone 5S, 6 or 6plus can access the Fineco app even more securely and directly by using their fingerprint;
- new Logos Time CFDs were released on all Logos platforms: desktop, iPhone and Android smartphones. Now, with a simple tap, users can decide whether the underlying will rise or fall over a set time period. Users can choose from over 40 Logos Time CFDs with underlying equities, indices or currencies from all over the world, as well as the amount, the direction (up or down) and the duration, from one minute up to the entire day;
- the new Screener was released - an equities search engine that is even easier and more intuitive. Using Search Ideas, customers can obtain information about the market and listed companies through set filters;
- the investment offering was enhanced with the addition of the Luxembourg-registered company StandardLife Investments and the Luxembourg SICAV Schrodgers GAIA;
- a new extended credit service was introduced called "Paga a Rate" (pay by instalments), reserved exclusively for the holders of a Fineco Classic credit card (Fineco Card or Fineco Black), with an additional credit facility of €2,000 (linked, but separate from the ceiling for the credit card), which can only be repaid on an instalment basis;
- the "Bonifici online" (online bank transfer) service was enhanced with the addition of features for cancelling bank transfers, sending emails to the beneficiary from the bank transfer archive section, and email alerts for outgoing bank transfers.

**MAIN BALANCE SHEET AGGREGATES**

<b>ASSETS</b>	<i>Amounts as at</i>		<i>Changes</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>Amount</i>	<i>%</i>
Cash and cash balances	7	5	2	40.0%
Financial assets held for trading	8,613	3,054	5,559	182.0%
Loans and receivables with banks	13,966,287	13,892,197	74,090	0.5%
Loans and receivables with customers	884,508	695,594	188,914	27.2%
Financial investments	2,232,479	1,695,555	536,924	31.7%
Hedging instruments	6,541	24,274	(17,733)	-73.1%
Property, plant and equipment	11,043	10,892	151	1.4%
Goodwill	89,602	89,602	-	-
Other intangible assets	7,862	8,142	(280)	-3.4%
Tax assets	11,569	18,550	(6,981)	-37.6%
Other assets	232,297	326,756	(94,459)	-28.9%
<b>Total assets</b>	<b>17,450,808</b>	<b>16,764,621</b>	<b>686,187</b>	<b>4.1%</b>

*(Amounts in € thousand)*

<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<i>Amounts as at</i>		<i>Changes</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>Amount</i>	<i>%</i>
Deposits from banks	1,396,068	1,428,568	(32,500)	-2.3%
Deposits from customers	15,043,178	13,914,712	1,128,466	8.1%
Debt securities in issue	-	424,710	(424,710)	-100.0%
Financial liabilities held for trading	6,254	3,135	3,119	99.5%
Hedging instruments	26,810	46,220	(19,410)	-42.0%
Provisions for risks and charges	104,800	118,031	(13,231)	-11.2%
Tax liabilities	57,803	33,358	24,445	73.3%
Other liabilities	233,407	243,633	(10,226)	-4.2%
Shareholders' Equity	582,488	552,254	30,234	5.5%
- capital and reserves	427,673	400,085	27,588	6.9%
- revaluation reserves (available-for-sale financial assets and actuarial gains (losses) for defined benefits plans)	5,983	2,262	3,721	164.5%
- net profit (loss)	148,832	149,907	(1,075)	-0.7%
<b>Total liabilities and shareholders' equity</b>	<b>17,450,808</b>	<b>16,764,621</b>	<b>686,187</b>	<b>4.1%</b>

*(Amounts in € thousand)*



**Financial assets held for trading**

Financial assets held for trading consist of:

- bonds, equities, UCIT units and warrants classified as held for trading (HFT), amounting to €71 thousand, held in the Bank's portfolio as a result of trading activity, and intended to be traded in the short term;
- UCIT units, amounting to €2 million, subscribed as seed money for the launch of a new sub-fund of the Core Series funds (Core Multiasset Income);
- the positive valuation of spot contracts for securities in the HFT portfolio and currencies to be settled regular way in accordance with market practices of €4.4 million, which correspond to negative valuations booked under item 40 "Financial liabilities held for trading";
- the positive valuation of CFDs and futures on indices and interest rates and of CFDs on Forex of €2.2 million, almost entirely offset by the negative valuations recorded under "Financial liabilities held for trading".

CFDs are "Over the counter" derivative contracts that require the payment of a spread generated by the difference between the opening and closing price of the financial instrument. The bank in operational terms covers the differences in customer positions by taking out futures on the underlyings, or through Forex transactions with institutional counterparties to hedge CFD transactions in open currencies with customers. As a consequence, the positive valuations booked under "Financial assets held for trading" more or less balanced the negative valuations booked under "Financial liabilities held for trading".

**Loans and receivables with banks**

	<i>Amounts as at</i>		<i>Changes</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>Amount</i>	<i>%</i>
Current accounts and demand deposits	1,521,681	1,476,280	45,401	3.1%
Time deposits	2,065,965	2,894,321	(828,356)	-28.6%
Other loans:				
1 Reverse repos	682	5,794	(5,112)	-88.2%
2 Others	37,718	27,472	10,246	37.3%
Debt securities	10,340,241	9,488,330	851,911	9.0%
<b>Total</b>	<b>13,966,287</b>	<b>13,892,197</b>	<b>74,090</b>	<b>0.5%</b>

(Amounts in € thousand)

Loans and receivables with banks for current accounts and demand deposits mainly consist of accounts held with UniCredit, with a book value of €1,498.2 million (€1,450.7 million as at December 31, 2014), and to a lesser extent, of current accounts held with other banks not belonging to the UniCredit group for transactions in securities.

Time deposits consist of the deposit held with UniCredit for compulsory reserves, with a book value of €149 million (€131.9 million as at December 31, 2014), in addition to time deposits held with UniCredit with a book value of €1,917 million (€2,762.4 million as at December 31, 2014), opened to invest the liquidity raised through reverse repos and CashPark transactions with retail customers and through reverse repos with credit institutions, with the same maturities.

In the item Other loans, the item "Other" relates to the amount of the initial and variation margins placed with credit institutions for derivative transactions, of which €9.6 million with UniCredit and €21.2 million with UniCredit Bank AG Monaco, as well as current receivables related to the provision of financial services.

The debt securities held in the portfolio and included in the category "Loans and Receivables" mainly consist of debt securities issued by UniCredit for an amount of €10,340.2 million (€9,488.3 million at December 31, 2014).

With regard to the increase of UniCredit shares in the portfolio compared with December 31, 2014, in the first nine months of 2015 the Bank carried out four liquidity investment transactions, for a total amount of approx. €1,410 million, through the purchase of UniCredit medium/long-term variable-rate bonds, in addition to redeeming matured UniCredit bonds for a total of €650 million and \$30 million.

### Loans and receivables with customers

	<i>Amounts as at</i>		<i>Changes</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>Amount</i>	<i>%</i>
Current accounts	197,901	130,765	67,136	51.3%
Reverse repos	220,874	118,014	102,860	87.2%
Mortgages	46	58	(12)	-20.7%
Credit cards and personal loans	347,623	346,465	1,158	0.3%
Other loans	118,063	100,291	17,772	17.7%
Debt securities	1	1	-	0.0%
<b>Total</b>	<b>884,508</b>	<b>695,594</b>	<b>188,914</b>	<b>27.2%</b>

*(Amounts in € thousand)*

Loans and receivables with customers, amounting to €884.5 million, essentially consisted of:

- €547.6 million in loans to ordinary customers;
- €220.9 million in reverse repos;
- €39.9 million in collateral deposits and initial and variation margins for derivative contract transactions;
- €76.1 million relating to current receivables associated with the provision of financial services.

Reverse repos consist of "*Multiday leverage*" transactions, and securities lending transactions guaranteed by sums of money readily available to the lender, which are basically the equivalent of repos on securities.

Other loans mainly consist of collateral deposits and initial and variation margins for derivative contract transactions, as well as current receivables associated with the provision of financial services.

Loans and receivables with customers (Management reclassification)	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
Current accounts	193,287	128,270	65,017	50.7%
Credit card use	216,430	243,115	(26,685)	-11.0%
Personal loans	129,481	101,697	27,784	27.3%
Other loans	2,047	1,438	609	42.4%
<b>Performing loans</b>	<b>541,245</b>	<b>474,520</b>	<b>66,725</b>	<b>14.1%</b>
Current accounts	4,615	2,495	2,120	85.0%
Mortgages	46	58	(12)	-20.7%
Credit card use	107	104	3	2.9%
Personal loans	1,605	1,549	56	3.6%
Other loans	25	26	(1)	-3.8%
<b>Impaired loans</b>	<b>6,398</b>	<b>4,232</b>	<b>2,166</b>	<b>51.2%</b>
<b>Loans receivable with ordinary customers</b>	<b>547,643</b>	<b>478,752</b>	<b>68,891</b>	<b>14.4%</b>
Reverse repos	220,856	117,987	102,869	87.2%
Reverse repos - impaired	18	27	(9)	-33.3%
Collateral deposits and initial and variation margins	39,925	23,122	16,803	72.7%
Current receivables associated with the with the provision of financial services	76,065	75,705	360	0.5%
Debt securities	1	1	-	0.0%
<b>Current receivables and other receivables</b>	<b>336,865</b>	<b>216,842</b>	<b>120,023</b>	<b>55.4%</b>
<b>Loans and receivables with customers</b>	<b>884,508</b>	<b>695,594</b>	<b>188,914</b>	<b>27.2%</b>

(Amounts in € thousand)

The portfolio of loans mainly consists of receivables for personal loans, current accounts and credit card use. As a whole, loans to ordinary customers increased by 14.4%, due to a greater use of current account overdrafts and the disbursement of personal loans, partially offset by the lesser use of credit cards with full payment of the balance at term.

### Impaired assets

Category	Gross amount		Impairment reserve		Net amount		Coverage ratio	
	Amounts as at		Amounts as at		Amounts as at		Figures as at	
	09.30.2015	12.31.2014	09.30.2015	12.31.2014	09.30.2015	12.31.2014	09.30.2015	12.31.2014
Non-performing loans	19,325	19,845	(15,833)	(16,686)	3,492	3,159	81.93%	84.08%
Unlikely to pay	4,970	1,381	(2,637)	(928)	2,333	453	53.06%	67.20%
Past-due loans	1,139	1,272	(548)	(625)	591	647	48.11%	49.14%
<b>Total</b>	<b>25,434</b>	<b>22,498</b>	<b>(19,018)</b>	<b>(18,239)</b>	<b>6,416</b>	<b>4,259</b>	<b>74.77%</b>	<b>81.07%</b>

(Amounts in € thousand)

The amount of impaired loans net of impairment losses was €6.4 million, €3.5 million of which in non-performing loans, €2.3 million in unlikely to pay and €0.6 million in past-due loans. Impaired loans mostly relate to current account overdrafts, credit card use and personal loans.

The coverage ratio decreased compared to December 2014, mainly due to the classification under unlikely to pay of the exposures to several customers that had opened leveraged positions on the Forex market, incurring a loss greater than the guaranteed margin, as a result of the extraordinary fall of the Euro against the Swiss franc on January 15, 2015.

**Financial investments**

	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
Available-for-sale financial assets	2,232,479	1,695,555	536,924	31.7%
<b>Total</b>	<b>2,232,479</b>	<b>1,695,555</b>	<b>536,924</b>	<b>31.7%</b>

(Amounts in € thousand)

Available-for-sale financial assets consist of debt securities issued by governments, in particular Italian government securities, with a book value of €1,675.7 million (€1,685.1 million as at December 31, 2014), French government securities, with a book value of €10.3 million (€10.4 million as at December 31, 2014), Spanish government securities, with a book value of €546.4 million (purchased in Q1 2015), and equity investments in companies in which the Bank does not exercise control or have a significant influence, for an amount of €5 million, including 20 shares in UniCredit Business Integrated Solutions S.c.p.A. for a total of €172.

Part of the debt securities classified in the Available-for-sale financial assets portfolio is entirely used as collateral for bankers' drafts or guarantees with third parties with a book value of €129.6 million.

**Hedging instruments**

	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
Asset hedging derivatives - positive valuations	23	11,554	(11,531)	-99.8%
Liability hedging derivatives - positive valuations	-	7,693	(7,693)	-100.0%
Adjustments to the value of assets under portfolio hedge	6,518	5,027	1,491	29.7%
<b>Total assets</b>	<b>6,541</b>	<b>24,274</b>	<b>(17,733)</b>	<b>-73.1%</b>

of which:

Positive valuations	(665)	19,842	(20,507)	-103.4%
Accrued income and expense moved back	688	(595)	1,283	n.d.
Adjustments to the value of hedged assets	6,518	5,027	1,491	29.7%
<b>Total assets</b>	<b>6,541</b>	<b>24,274</b>	<b>(17,733)</b>	<b>-73.1%</b>

Asset hedging derivatives - negative valuations	26,810	36,993	(10,183)	-27.5%
Liability hedging derivatives - negative valuations	-	-	-	-
Adjustments to the value of liabilities under portfolio hedge	-	9,227	(9,227)	-100.0%
<b>Total liabilities</b>	<b>26,810</b>	<b>46,220</b>	<b>(19,410)</b>	<b>-42.0%</b>

of which:

Negative valuations	19,415	30,793	(11,378)	-36.9%
Accrued income and expense moved back	7,395	6,200	1,195	19.3%
Adjustments to the value of hedged liabilities	-	9,227	(9,227)	-100.0%
<b>Total liabilities</b>	<b>26,810</b>	<b>46,220</b>	<b>(19,410)</b>	<b>-42.0%</b>

(Amounts in € thousand)

Summary of hedging derivatives valuations  
as at September 30, 2015

	Assets	Liabilities	Difference
Valuation of hedging derivatives for assets and liabilities	(665)	19,415	(20,080)
Change in fair value of hedged assets/liabilities	6,518	-	6,518
Revaluation reserve before related taxation	-	(13,381)	13,381
<b>Total</b>	<b>5,853</b>	<b>6,034</b>	<b>(181)</b>

(Amounts in € thousand)

Hedged assets consist of receivables for personal loans due from retail customers, bonds issued by UniCredit belonging to the "Loans and Receivables category" and securities issued by the Italian Central Government and classified as "Available-for-sale financial assets".

As at December 31, 2014, the hedged financial liabilities consisted of bonds issued by FinecoBank and recognised under debt securities in issue, entirely subscribed by the Parent Company and redeemed during the third quarter of 2015.

Accruals relating to asset and liability hedging derivatives amounted respectively to -€0.7 million and €7.4 million, and were included in the net interest margin.

Positive and negative valuations of hedging derivatives related solely to derivative contracts that the Bank has entered into to hedge against interest rate risk inherent in the above-mentioned assets and liabilities, which had a negative impact of €181 thousand on the income statement, net of accrued interest included in the net interest margin.

### Property, plant and equipment

As in previous financial years, investments in electronic machines were made to guarantee the ongoing update of the hardware used by all FinecoBank departments, and in particular by the IT department.

Investments in office furniture and fittings and equipment are primarily intended for use in new financial shops.

Property, plant and equipment	Balance 01.01.2015	Investments as at 09.30.2015	Other Changes- Sales	Depreciation and write-downs as at 09.30.2015	Balance 09.30.2015
Properties	2,621	-	-	(84)	2,537
Electronic machines	6,136	2,454	-	(2,020)	6,570
Office furniture and fittings	927	219	5	(254)	897
Plant and machinery	1,208	155	1	(325)	1,039
<b>TOTAL</b>	<b>10,892</b>	<b>2,828</b>	<b>6</b>	<b>(2,683)</b>	<b>11,043</b>

(Amounts in € thousand)

### Goodwill

As at September 30, 2015, there were no impairment indicators for the goodwill recorded in the Financial Statements. For more details of the impairment test performed on an annual basis, see the Financial Statements as at December 31, 2014. As at September 30, 2015, the goodwill recorded in the financial statements was made up as follows:

	<i>Amounts as at</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>
Goodwill relating to Fineco On Line Sim S.p.A.	16,087	16,087
Goodwill relating to the trading and banking division of Banca della Rete	2,034	2,034
Goodwill relating to personal financial advisors division formerly FinecoGroup S.p.A.	3,463	3,463
Goodwill relating to the personal financial advisors division formerly UniCredit Xelion Banca S.p.A.	68,018	68,018
<b>Total</b>	<b>89,602</b>	<b>89,602</b>

*(Amounts in € thousand)*

#### Goodwill relating to Fineco On Line Sim S.p.A.

On April 3, 2001, the merger of Fineco On Line Sim S.p.A., the business division of Fineco Sim S.p.A., into FinecoBank was completed.

This merger was carried out on the basis of a share swap ratio of 3.7 shares of the acquiring company for each share of the acquired company, with a consequent increase in the share capital of FinecoBank. The difference between the increase in capital of the acquiring company and the amount of shareholders' equity of the acquired company gave rise to a share swap loss recorded under goodwill.

The balance, amounting to €16 million, is equal to the balance at January 1, 2004, the date of transition to IAS, plus the unamortised amount of the substitute tax, paid for recognition of the loss for tax purposes.

#### Goodwill relating to the Trading and Banking division of Banca della Rete

On September 1, 2003, FinecoBank acquired the "On-line Banking" and "On-line Trading" business divisions of Banca della Rete, as part of the business plan to rationalise the reorganisation of Banca della Rete, in accordance with the directives of the then Parent Company Capitalia S.p.A..

The amount of €2 million recorded in the balance sheet is the same as the amount as at January 1, 2004, the date of transition to IAS.

#### Goodwill relating to personal financial advisors division formerly FinecoGroup S.p.A.

On October 1, 2005, FinecoBank acquired the Personal Financial Advisors business division from FinecoGroup S.p.A., which was created from the progressive merger of three different group networks: FinecoBank S.p.A., former Bipop Carire S.p.A. and Banca Manager S.p.A..

The transaction was carried out for a consideration mutually agreed by the parties and subject to a 'fairness opinion', leading to the recognition of €3.5 million of goodwill.

#### Goodwill relating to personal financial advisors division formerly UniCredit Xelion Banca S.p.A.

As a result of the merger of UniCredit Xelion Banca S.p.A. into FinecoBank on July 7, 2008, FinecoBank S.p.A. recorded goodwill of €68 million under intangible assets, arising from previous extraordinary transactions carried out by UniCredit Xelion Banca S.p.A., more specifically:

- Year 2000: acquisition of the personal financial advisors division, formerly Fida SIM, by UniCreditSIM, later merged into Xelion Sim S.p.A., which then became UniCredit Xelion Banca S.p.A. The balance, amounting to €1 million, is equal to the balance at January 1, 2004, the date of transition to IAS;
- Year 2001: merger of UniCreditSIM into Xelion Sim S.p.A., which then became UniCredit Xelion Banca S.p.A.. The balance, amounting to €13.8 million, is equal to the balance at January 1, 2004, the date of transition to IAS;
- Year 2003: spin-off of the personal financial advisors division, formerly Credit, Rolo and CRT by UniCredit Banca to UniCredit Xelion Banca S.p.A.. The balance, amounting to €19.1 million, is equal to the balance at January 1, 2004, the date of transition to IAS;

- Year 2004: acquisition of the personal financial advisors division from Ing Italia. This transaction resulted in the recognition of goodwill of €34.1 million.

It should be noted that all the goodwill (totalling €90 million) relates to acquisitions of businesses or companies carrying out trading activities or the distribution of financial, banking and insurance products through personal financial advisors.

These activities have been fully integrated with FinecoBank's ordinary operations and so it is no longer possible to isolate the contribution of each company/business division from the Bank's overall income. This means that to establish the reasonableness of the value of goodwill recognised in the financial statements it is necessary to take account of the Bank's comprehensive income. The cash generating unit (CGU) is therefore the Bank as a whole.

In fact, in view of the specific business model adopted by FinecoBank, which envisages a high level of integration between personal financial advisors and the trading and banking platform, the allocation of costs/revenues to the business units is not considered relevant or meaningful; the personal financial advisors network is an integral part of the overall offer, along with banking, brokerage and investing services.

### **Other intangible assets**

Other intangible assets mainly include purchases and the implementation of information technology procedures with useful lives of several years, required in order to manage the development and ongoing provision by the Bank of new and more versatile high-added-value services for customers, as well as infrastructure and application optimisations, enhancements to architecture for application security, and the developments needed to meet the new regulatory requirements.

Intangible assets	Balance 01.01.2015	Investments as at 09.30.2015	Other changes- sales	Amortisation and write-downs as at 09.30.2015	Balance 09.30.2015
Software	6,969	3,266	(60)	(3,385)	6,790
Other intangible assets	1,173	232	-	(333)	1,072
<b>TOTAL</b>	<b>8,142</b>	<b>3,498</b>	<b>(60)</b>	<b>(3,718)</b>	<b>7,862</b>

(Amounts in €

**Tax Assets and Other Assets**

	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
<b>Tax assets</b>				
Current assets	1,844	2,179	(335)	-15.4%
Deferred tax assets	32,577	37,025	(4,448)	-12.0%
Deferred tax assets pursuant to Law 214/2011	4,186	3,839	347	9.0%
<b>Total before IAS 12 offset</b>	<b>38,607</b>	<b>43,043</b>	<b>(4,436)</b>	<b>-10.3%</b>
Offsetting with deferred tax liabilities - IAS 12	(27,038)	(24,493)	(2,545)	10.4%
<b>Total Tax assets</b>	<b>11,569</b>	<b>18,550</b>	<b>(6,981)</b>	<b>-37.6%</b>
<b>Other assets</b>				
Items in processing	12,923	9,193	3,730	40.6%
Definitive items not recognised under other items	46,568	53,600	(7,032)	-13.1%
Current receivables not associated with the provision of financial services	1,946	4,576	(2,630)	-57.5%
Tax items other than those included in the item "Tax assets"	141,814	235,072	(93,258)	-39.7%
Prepayments	21,252	15,109	6,143	40.7%
Improvement and incremental expenses incurred on leasehold assets	7,592	9,081	(1,489)	-16.4%
Other items	202	125	77	61.6%
<b>Total other assets</b>	<b>232,297</b>	<b>326,756</b>	<b>(94,459)</b>	<b>-28.9%</b>

(Amounts in € thousand)

The decrease in "Tax assets", equal to €7 million, was mainly due to:

- the reduction of "Deferred Tax Assets" by approx. €4.4 million, resulting mainly from the use of Provisions for risks and charges;
- the recognition of "Deferred tax liabilities" amounting to €2.6 million, mainly attributable to the revaluation of bond securities held in the Bank's portfolio.

It is also noted that Deferred tax assets are shown in the Balance Sheet net of the relevant Deferred tax liabilities, where the requirements set out in IAS 12 are met.

With regard to "Other assets", the main change was the decrease of €93.3 million in "Tax items other than those included in the item Tax Assets" as a result of the use of advance tax paid, as a withholding agent, for substitute tax on other income and withholding tax on interest.

**Deposits from banks**

	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
<b>Deposits from central banks</b>	-	-	-	-
<b>Deposits from banks</b>				
Current accounts and demand deposits	49,374	89,607	(40,233)	-44.9%
Loans				
Repos	1,346,093	1,337,843	8,250	0.6%
Other liabilities	601	1,118	(517)	-46.2%
<b>Total</b>	<b>1,396,068</b>	<b>1,428,568</b>	<b>(32,500)</b>	<b>-2.3%</b>

(Amounts in € thousand)



The item current accounts and demand deposits mainly consists of reciprocal current accounts and loans with UniCredit, with a book value of €8.6 million (€17.3 million as at December 31, 2014), as well as reciprocal current accounts and loans with banks outside the Group of €8.1 million.

The item also includes margin variations received from UniCredit for trading in repos, with a book value of €32.7 million (€64.6 million as at December 31, 2014).

Repos included €1,239.4 million in transactions carried out with UniCredit (€1,256.6 million as at December 31, 2014) and €23 million of transactions carried out with UniCredit AG Monaco (€27.1 million as at December 31, 2014).

### **Deposits from customers**

Deposits from customers, mainly consisting of current accounts, the Cash Park deposit account and Supersave repos, totalled €15,043.2 million, an increase of 8.1% compared to December 31, 2014.

	<i>Amounts as at</i>		<i>Changes</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>Amount</i>	<i>%</i>
Current accounts and demand deposits	14,120,908	12,247,454	1,873,454	15.3%
Time deposits	618,945	1,315,731	(696,786)	-53.0%
Loans				
Repos	231,978	281,178	(49,200)	-17.5%
Other liabilities	71,347	70,349	998	1.4%
<b>Deposits from customers</b>	<b>15,043,178</b>	<b>13,914,712</b>	<b>1,128,466</b>	<b>8.1%</b>

*(Amounts in € thousand)*

### **Debt securities in issue**

	<i>Amounts as at</i>		<i>Changes</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>Amount</i>	<i>%</i>
<b>Bonds</b>	-	<b>424,710</b>	<b>(424,710)</b>	<b>-100.0%</b>

*(Amounts in € thousand)*

During the first nine months of 2015, the Bank reimbursed all the securities in issue for €400 million and \$30 million, representing the last tranche of a total of €3,000 million and \$100 million repurchased for amounts of €2,600 million and \$70 million in previous years.

### **Financial liabilities held for trading**

Financial liabilities held for trading consist of:

- the negative valuation of spot contracts for securities in the HFT portfolio and currencies to be settled regular way in accordance with market practices of €4.2 million, which correspond to positive valuations booked under item 20 "Financial assets held for trading";
- the negative valuation of CFDs and futures on indices and interest rates and of CFDs on Forex of €2 million, almost entirely offset by the positive valuations recorded under "Financial assets held for trading".

CFDs are "Over the counter" derivative contracts that require the payment of a differential generated by the difference between the opening and closing price of the financial instrument. The bank in operational terms covers the imbalance of customer positions, by underwriting futures on the underlyings, or through Forex transactions with institutional counterparties to hedge CFD transactions in open currencies with customers' currency; consequently, the negative valuations booked under "Financial liabilities held for trading" more or less balanced the positive valuations booked under "Financial assets held for trading".

**Provisions for risks and charges**

Provisions for risks and charges include allowances totalling €104.8 million, for which, given a liability of uncertain amount and expiry, a current obligation was identified as the result of a past event and it was possible to make a reliable estimate of the amount resulting from the fulfilment of said obligation.

The disbursements, with estimated maturity exceeding 18 months, were discounted to present value using a rate equal to the time value of money.

"Staff expenses" include the provisions made for the variable remuneration to be paid to employees in subsequent years, which have an uncertain due date and/or amount.

	<i>Amounts as at</i>		<i>Changes</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>Amount</i>	<i>%</i>
<b>Legal disputes</b>	<b>39,330</b>	<b>49,650</b>	<b>(10,320)</b>	<b>-20.8%</b>
- Pending cases	32,681	36,205	(3,524)	-9.7%
- Claims	6,649	13,445	(6,796)	-50.5%
<b>Payroll costs</b>	<b>6,889</b>	<b>7,805</b>	<b>(916)</b>	<b>-11.7%</b>
<b>Other</b>	<b>58,581</b>	<b>60,576</b>	<b>(1,995)</b>	<b>-3.3%</b>
- Supplementary customer indemnity provision	45,728	44,114	1,614	3.7%
- Contractual payments and payments under non-competitor	2,300	2,269	31	1.4%
- Tax disputes	7,298	7,298	-	0.0%
- Other provisions	3,255	6,895	(3,640)	-52.8%
<b>Total provisions for risks and charges - other provisions</b>	<b>104,800</b>	<b>118,031</b>	<b>(13,231)</b>	<b>-11.2%</b>

(Amounts in € thousand)

**Tax liabilities and Other liabilities**

	<i>Amounts as at</i>		<i>Changes</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>	<i>Amount</i>	<i>%</i>
<b>Tax liabilities</b>				
Current liabilities	57,803	33,358	24,445	73.3%
Deferred tax liabilities	27,038	24,493	2,545	10.4%
<i>Total before IAS 12 offset</i>	<i>84,841</i>	<i>57,851</i>	<i>26,990</i>	<i>46.7%</i>
Offsetting with Prepaid tax assets - IAS 12	(27,038)	(24,493)	(2,545)	10.4%
<b>Total Tax liabilities</b>	<b>57,803</b>	<b>33,358</b>	<b>24,445</b>	<b>73.3%</b>
<b>Other liabilities</b>				
Impairment of financial guarantees given	1,416	1,416	-	0.0%
Items in processing	52,119	42,366	9,753	23.0%
Definitive items not recognised under other items	45,023	33,913	11,110	32.8%
Payables to employees and other personnel	10,194	6,549	3,645	55.7%
Payables to Directors and statutory auditors	230	212	18	8.5%
Current payables not associated with the provision of financial services	23,506	25,075	(1,569)	-6.3%
Tax items other than those included in the item "Tax liabilities"	80,590	107,717	(27,127)	-25.2%
Social security contributions payable	4,394	5,576	(1,182)	-21.2%
Adjustments for illiquid portfolio items	10,067	15,197	(5,130)	-33.8%
Other items	917	786	131	16.7%
Employee severance pay provision	4,951	4,826	125	2.6%
<b>Total Other Liabilities</b>	<b>233,407</b>	<b>243,633</b>	<b>(10,226)</b>	<b>-4.2%</b>

(Amounts in € thousand)

The increase of €27 million in "Tax liabilities" was mainly attributable to the increase in the item "Current liabilities" for payables to tax authorities.

It is also noted that deferred tax liabilities are shown in the Balance Sheet as offsetting Deferred tax assets where the requirements of IAS 12 are met.

With respect to "Other liabilities", a €27.1 million decrease was recorded for "Tax items other than those included in the item Tax liabilities", as a result of lower payables to the tax authorities due to the payment, net of tax advances captured in Other assets, of stamp duty and withholding taxes on interest.

### **Shareholders' equity**

As at September 30, 2015, the Bank's share capital came to €200 million, and was divided into 606,515,733 shares with a par value of €0.33 each.

The reserves consisted of the:

- Share premium reserve, amounting to €1.9 million;
- Legal reserve, amounting to €40 million;
- Extraordinary reserve, amounting to €164.5 million;
- Reserve for treasury shares to be purchased, amounting to €2.2 million;
- Reserve for treasury shares held, amounting to €8 million;
- Reserve related to equity-settled plans, amounting to €18.9 million.

Following the Board of Directors' resolution of February 9, 2015, for the execution of the "2014 Key People Plan" approved by the Shareholders' Meeting of June 5, 2014, the share capital was increased through a bonus issue by an amount of €79,761.00, corresponding to 241,700 ordinary shares, with consequent reduction of the available retained earnings.

The reserve for treasury shares to be purchased was used in the amount of €8 million to establish the Reserve for treasury shares held, at the time of the purchase of treasury shares described, and €4.8 million for the cash payment of the first tranche of the 2014 stock granting plan ("2014 PFA Plan") for the Personal Financial Advisors and Network Managers of the Bank. In this regard, it should be noted that on July 9, 2015, the Board of Directors resolved to settle the personal financial advisors' rights to the first tranche of the bonus in cash, instead of allocating FinecoBank ordinary shares, with a payment in cash corresponding to a third of the bonus consideration, made on July 31, 2015.

The Reserve related to equity-settled plans increased by an amount of €11.7 million, as a result of the recognition of the income statement and balance sheet effects of the plans during the vesting period for the instruments.

As at September 30, 2015, the Bank held 1,315,000 treasury shares in its portfolio, for an amount of €8 million, purchased in execution of the 2014 stock granting plan ("2014 PFA Plan") for the Personal Financial Advisors and Network Managers of the Bank, approved by the Board of Directors on May 15, 2014 and by the Shareholders' Meeting on June 5, 2014.

The purchases were made starting from September 16, 2015, after receipt of the authorisation from the Regulatory Authority, in accordance with Articles 77-78 of EU Reg. 575/2013 of June 26, 2013 (CRR), and ended on October 12, 2015. A total of 1,408,834 FinecoBank shares were purchased for an amount of €8.6 million.

The Shareholders' Meeting resolution of April 23, 2015 approved the allocation of profit for the year 2014, amounting to €149.9 million, as follows:

- €7 million to the **Legal reserve**;
- €21.6 million to the **Extraordinary reserve**;
- €121.3 million, equal to €0.2 per share, to **Shareholders**.

## Shareholders' equity

Items/ values	Amounts as at		Changes	
	09.30.2015	12.31.2014	Amount	%
Share capital	200,150	200,070	80	0.0%
Share premiums	1,934	1,934	-	-
Reserves				
- Legal reserve	40,030	33,061	6,969	21.1%
- Extraordinary reserve	164,464	142,739	21,725	15.2%
- Treasury shares reserve	7,968	-	7,968	-
- Other reserves	21,095	22,281	(1,186)	-5.3%
(Treasury Shares)	(7,968)	-	(7,968)	-
Revaluation reserves	5,983	2,262	3,721	164.5%
Net Profit (Loss) for the year	148,832	149,907	(1,075)	-0.7%
<b>Total</b>	<b>582,488</b>	<b>552,254</b>	<b>30,234</b>	<b>5.5%</b>

(Amounts in € thousand)

**OWN FUNDS AND PRUDENTIAL REQUIREMENTS**

	<i>Figures as at</i>	
	<i>09.30.2015</i>	<i>12.31.2014</i>
Common Equity Tier 1 - CET1	368,656	353,133
Tier 1 Capital	368,656	353,133
<b>Total Own Funds</b>	<b>368,656</b>	<b>353,133</b>
<b>Total risk-weighted assets</b>	<b>1,804,220</b>	<b>1,850,331</b>
Ratio - Common Equity Tier 1 - CET1	20.43%	19.08%
Ratio - Tier 1 Capital	20.43%	19.08%
Ratio - Total Own Funds	20.43%	19.08%
Ratio - Total Own Funds when fully in force <sup>(1)</sup>	20.77%	19.19%

(1) Internal calculation

(Amounts in € thousand)

	<i>Figures as at September 30, 2015</i>	
	<i>With intercompany exposures</i>	<i>Without intercompany exposures*</i>
Tier 1 Capital	368,656	368,656
Exposure for leverage ratio	18,452,438	4,047,860
Transitional leverage ratio	2.00%	9.11%
Leverage ratio when fully in force	2.03%	9.26%

\* Does not include intercompany exposures eligible for treatment pursuant to Article 113.6, of the CRR 575/2013, in accordance with Article 429.7 of EU Delegated Regulation 2015/62.

Own funds as at September 30, 2015 amounted to €368.7 million. Own funds and Capital ratios were determined applying the current Supervisory Regulations, in line with Basel III standards.

The leverage ratio was calculated in accordance with EU Delegated Regulation 2015/62 of October 10, 2014. It is noted that, pending authorisation not to include the exposures eligible for the treatment referred to in Article 113, paragraph 6 of CRR 575/2013 as established in Article 429, paragraph 7 of EU Delegated Regulation 2015/62 in the measurement of exposures, the Bank has published two versions of the ratio - with and without intercompany exposures.

**INCOME STATEMENT FIGURES****Condensed Income Statement**

	<i>First 9 months</i>		<i>Changes</i>	
	<i>2015</i>	<i>2014</i>	<i>Amount</i>	<i>%</i>
Net interest	181,960	172,372	9,588	5.6%
Net fee and commission income	185,679	142,860	42,819	30.0%
Net trading, hedging and fair value income	41,280	19,411	21,869	112.7%
Net other expenses/income	(1,488)	(1,301)	(187)	14.4%
<b>OPERATING INCOME</b>	<b>407,431</b>	<b>333,342</b>	<b>74,089</b>	<b>22.2%</b>
Staff expenses	(56,166)	(49,868)	(6,298)	12.6%
Other administrative expenses	(173,632)	(159,007)	(14,625)	9.2%
Recovery of expenses	62,619	56,750	5,869	10.3%
Impairment/write-backs on intangible and tangible assets	(6,401)	(6,175)	(226)	3.7%
<b>Operating costs</b>	<b>(173,580)</b>	<b>(158,300)</b>	<b>(15,280)</b>	<b>9.7%</b>
<b>OPERATING PROFIT (LOSS)</b>	<b>233,851</b>	<b>175,042</b>	<b>58,809</b>	<b>33.6%</b>
Net write-downs of loans and provisions for guarantees and commitments	(4,130)	(1,976)	(2,154)	109.0%
<b>NET OPERATING PROFIT (LOSS)</b>	<b>229,721</b>	<b>173,066</b>	<b>56,655</b>	<b>32.7%</b>
Provisions for risks and charges	(5,240)	(3,628)	(1,612)	44.4%
Net income from investments	-	(4)	4	-100.0%
<b>PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS</b>	<b>224,481</b>	<b>169,434</b>	<b>55,047</b>	<b>32.5%</b>
Income tax for the period	(75,649)	(60,170)	(15,479)	25.7%
<b>PROFIT (LOSS) AFTER TAX FROM CONTINUING OPERATIONS</b>	<b>148,832</b>	<b>109,264</b>	<b>39,568</b>	<b>36.2%</b>
di dismissione al netto delle imposte	-	-	-	-
<b>NET PROFIT (LOSS) FOR THE PERIOD</b>	<b>148,832</b>	<b>109,264</b>	<b>39,568</b>	<b>36.2%</b>

*(Amounts in € thousand)*

**Net interest margin**

The net interest margin for the first nine months of 2015 amounted to €182 million, up by 5.6% on the first nine months of 2014, mainly due to the increase in sales volume and the reduction in the cost of sales that offset the fall in interest income linked to the decline in market interest rates.

<i>Interest income</i>	<i>First 9 months</i>		<i>Changes</i>	
	<i>2015</i>	<i>2014</i>	<i>Amount</i>	<i>%</i>
Financial assets held for trading	2	1	1	100.0%
Available-for-sale financial assets	15,152	9,940	5,212	52.4%
Loans and receivables with banks	167,098	185,688	(18,590)	-10.0%
Loans and receivables with customers	24,582	21,771	2,811	12.9%
Financial assets designated at fair value through profit or loss	-	5	(5)	-100.0%
Hedging derivatives	763	507	256	50.5%
<b>Total interest income</b>	<b>207,597</b>	<b>217,912</b>	<b>(10,315)</b>	<b>-4.7%</b>

(Amounts in € thousand)

<i>Interest expense</i>	<i>First 9 months</i>		<i>Changes</i>	
	<i>2015</i>	<i>2014</i>	<i>Amount</i>	<i>%</i>
Deposits from banks	(74)	(4,251)	4,177	-98.3%
Deposits from customers	(11,523)	(41,288)	29,765	-72.1%
Debt securities in issue	(14,039)	-	(14,039)	-
Other liabilities	-	(1)	1	-100.0%
<b>Total interest expense</b>	<b>(25,636)</b>	<b>(45,540)</b>	<b>19,904</b>	<b>-43.7%</b>
<b>Net interest</b>	<b>181,961</b>	<b>172,372</b>	<b>9,589</b>	<b>5.6%</b>

(Amounts in € thousand)

The following table provides a breakdown of interest income associated with banks and customers:

<i>Breakdown of interest income</i>	<i>First 9 months</i>		<i>Changes</i>	
	<i>2015</i>	<i>2014</i>	<i>Amount</i>	<i>%</i>
<b>Interest income on loans and receivables with banks</b>	<b>167,098</b>	<b>185,688</b>	<b>(18,590)</b>	<b>-10.0%</b>
- current accounts	1,162	55,728	(54,566)	-97.9%
- reverse repos	719	545	174	31.9%
- time deposit for compulsory reserves	54	203	(149)	-73.4%
- time deposits	8,515	28,683	(20,168)	-70.3%
- other loans	(6)	16	(22)	-137.5%
- debt securities	156,654	100,513	56,141	55.9%
<b>Interest income on loans and receivables with customers</b>	<b>24,582</b>	<b>21,771</b>	<b>2,811</b>	<b>12.9%</b>
- current accounts	4,193	3,465	728	21.0%
- reverse repos	10,580	8,968	1,612	18.0%
- credit cards	2,826	2,689	137	5.1%
- personal loans	6,886	6,528	358	5.5%
- other loans	97	121	(24)	-19.8%

(Amounts in € thousand)

Interest income on loans and receivables with banks amounted to €167.1 million, decreasing by €18.6 million compared to the same period of the previous year. The decrease in current account interest, equal to €54.6 million, and time deposits, equal to €20.2 million, was mainly due to a fall in volumes and the trend in market interest rates; this fall was partly offset by the increase in the interest rate for debt securities, amounting to €56.1 million, as a result

of the volume increase due to the investments made starting from Q2 2014. It should be noted that, starting from April 1, 2014, the liquidity investment policy experienced some changes: specifically, "core" liquidity was invested in UniCredit shares, whilst the portion of liquidity classified as "non core" was invested in liquid assets or assets readily convertible into cash, such as Government Bonds.

Interest income on loans and receivables with customers amounted to €24.6 million, showing an increase of 12.9% thanks to higher interest on "Multiday leverage" securities lending transactions guaranteed by cash and on use of current account credit lines, due to the increase in volumes.

The following table provides a breakdown of interest expense related to banks and customers:

<i>Breakdown of interest expense</i>	<i>First 9 months</i>		<i>Changes</i>	
	<i>2015</i>	<i>2014</i>	<i>Amount</i>	<i>%</i>
<b>Interest expense on deposits from banks</b>	<b>(74)</b>	<b>(4,251)</b>	<b>4,177</b>	<b>-98.3%</b>
- current accounts	(52)	(213)	161	-75.6%
- demand and collateral deposits	1	-	1	n.c.
- other loans	(19)	(18)	(1)	5.6%
- reverse repos	(4)	(4,020)	4,016	-99.9%
<b>Interest expense on deposits from customers</b>	<b>(11,523)</b>	<b>(41,288)</b>	<b>29,765</b>	<b>-72.1%</b>
- current accounts	(2,553)	(12,155)	9,602	-79.0%
- collateral deposits	(38)	(43)	5	-11.6%
- time deposits	(7,840)	(26,174)	18,334	-70.0%
- reverse repos	(1,092)	(2,916)	1,824	-62.6%

*(Amounts in € thousand)*

Interest expense on deposits from banks amounted to €0.07 million, down by €4.2 million compared to the same period of the previous year, attributable to lower interest accrued on reverse repos due to the reduction in volumes and changes in market rates. In this regard, it should be noted that the interest on reverse repos included negative interest expense of €0.3 million.

Interest expense on deposits from customers stood at €11.5 million, down €29.8 million over the same period of the prior year, as a result of the reduction in the current account interest rate, coupled with the reduction in volumes and the interest rate for "Cash Park" time deposits. The cost of deposits went from 0.40% in the first nine months of 2014 to 0.09% in the same period of 2015.

The structure of the investments carried out by the Bank contributed to keeping a high flow of interest income resulting from the investment of deposits, despite a significant reduction in credit spreads and market interest rates. The average lending rate for the investment of all deposits (both demand and term) went from 1.87% in the first nine months of 2014 to 1.51% in the same period of 2015.



**Income from brokerage and other income**

	First 9 months		Changes	
	2015	2014	Amount	%
<b>Net interest</b>	<b>181,960</b>	<b>172,372</b>	<b>9,588</b>	<b>5.6%</b>
Net fee and commission income	185,679	142,860	42,819	30.0%
Net trading, hedging and fair value income	41,280	19,411	21,869	112.7%
Net other expenses/income	(1,488)	(1,301)	(187)	14.4%
<b>Operating income</b>	<b>407,431</b>	<b>333,342</b>	<b>74,089</b>	<b>22.2%</b>

(Amounts in € thousand)

**Net fee and commission income**

Management reclassification	First 9 months		Changes	
	2015	2014	Amount	%
Management, brokerage and consulting services:				
1. securities trading and order collection	67,259	58,870	8,389	14.3%
2. currency trading	(140)	(138)	(2)	1.4%
3. custody and administration of securities	(2,690)	(2,376)	(314)	13.2%
4. placement of securities, investment fund units and segregated accounts	116,576	91,027	25,549	28.1%
6. investment advisory services	(670)	74	(744)	-1005.4%
7. distribution of insurance products	15,214	10,610	4,604	43.4%
8. distribution of other products	(124)	(190)	66	-34.7%
Collection and payment services	8,500	7,863	637	8.1%
Holding and management of current accounts/deposit accounts	(1,516)	(4,827)	3,311	-68.6%
Other fee expense personal financial advisors	(18,784)	(19,829)	1,045	-5.3%
Securities lending	(1,494)	(1,553)	59	-3.8%
Other services	3,548	3,329	219	6.6%
<b>Total net fee and commission income</b>	<b>185,679</b>	<b>142,860</b>	<b>42,819</b>	<b>30.0%</b>

(Amounts in € thousand)

Net fee and commission income amounted to €185.7 million, increasing by 30% compared to the same period of the previous year.

This increase was mainly attributable to the increase in net fee and commission income from the placement of securities, investment fund units and segregated accounts, thanks to the increase in assets under management, as well as from securities trading and order collection commissions, driven by market volatility and customers' appreciation of the Fineco platform.

Net trading, hedging and fair value income was mainly generated by gains realised from the internalisation of securities and CFDs and the exchange differences on assets and liabilities denominated in currency. The increase of €21.9 million was attributable to higher profits deriving from securities trading of €4.5 million, trading in CFDs and Futures used for operational hedging of €12.9 million, and from exchange differences on assets and liabilities denominated in currency for €4.8 million.

Net other expenses/income did not show any change compared to the prior year.

**Operating costs**

Operating costs detail	First 9 months		Changes	
	2015	2014	Amount	%
Staff expenses	(56,166)	(49,868)	(6,298)	12.6%
Other administrative expenses	(173,632)	(159,007)	(14,625)	9.2%
Recovery of expenses	62,619	56,750	5,869	10.3%
Impairment/write-backs on intangible and tangible assets	(6,401)	(6,175)	(226)	3.7%
<b>Total operating costs</b>	<b>(173,580)</b>	<b>(158,300)</b>	<b>(15,280)</b>	<b>9.7%</b>

(Amounts in € thousand)

Staff expenses	First 9 months		Changes	
	2015	2014	Amount	%
<b>1) Employees</b>	<b>(55,418)</b>	<b>(48,634)</b>	<b>(6,784)</b>	<b>13.9%</b>
- wages and salaries	(36,083)	(32,616)	(3,467)	10.6%
- social security contributions	(9,857)	(8,606)	(1,251)	14.5%
- provision for employee severance pay	(715)	(603)	(112)	18.6%
- allocation to employee severance pay provision	(78)	(104)	26	-25.0%
- payments to supplementary external pension funds:				
a) defined contribution	(2,175)	(1,860)	(315)	16.9%
- costs related to share-based payments	(3,770)	(2,276)	(1,494)	65.6%
- other employee benefits	(2,740)	(2,569)	(171)	6.7%
<b>2) Other staff</b>	<b>(110)</b>	<b>(82)</b>	<b>(28)</b>	<b>34.1%</b>
<b>3) Directors and statutory auditors</b>	<b>(747)</b>	<b>(722)</b>	<b>(25)</b>	<b>3.5%</b>
<b>4) Early retirement costs</b>	-	-	-	n.c.
<b>5) Recovery of expenses for employees seconded to other companies</b>	<b>160</b>	<b>127</b>	<b>33</b>	<b>26.0%</b>
<b>6) Recovery of expenses for employees seconded to the company</b>	<b>(51)</b>	<b>(557)</b>	<b>506</b>	<b>-90.8%</b>
<b>Total staff expenses</b>	<b>(56,166)</b>	<b>(49,868)</b>	<b>(6,298)</b>	<b>12.6%</b>

(Amounts in € thousand)

Staff expenses in the first nine months of 2015 went up by 12.6%, due to the increase in the number of employees from 998 as at September 30, 2014 to 1,057 as at September 30, 2015, and to the increase in costs related to share-based payments. This was because the costs of the new incentive plans approved by the Board of Directors on May 15, 2014 and by the Shareholders' Meeting on June 5, 2014 amounted to €2.5 million, compared to €1.4 million for the same period of the prior year, when they only had an impact in the third quarter.

It should be noted that the item "costs related to share-based payments" includes the costs incurred by FinecoBank for share-based payments involving financial instruments issued by FinecoBank and financial instruments issued by UniCredit S.p.A..

Other administrative expenses and recovery of expenses totalled €111 million, up €8.8 million compared to the same period in the previous year, and included costs of €8.4 million resulting from the incentive plans for personal financial advisors, approved by the Board of Directors on May 15, 2014 and by the Shareholders' Meeting on June 5, 2014, compared to €1.7 million for the same period of the prior year, when the plans only had an impact in the third quarter.

Other administrative expenses sand recovery of expenses	First 9 months		Changes	
	2015	2014	Amount	%
<b>1) INDIRECT TAXES AND DUTIES</b>	<b>(67,062)</b>	<b>(58,552)</b>	<b>(8,510)</b>	<b>14.5%</b>
<b>2) MISCELLANEOUS COSTS AND EXPENSES</b>				
<b>A) Advertising expenses - Marketing and communication</b>	<b>(15,262)</b>	<b>(15,218)</b>	<b>(44)</b>	<b>0.3%</b>
Mass media campaigns	(10,781)	(11,662)	881	-7.6%
Marketing and promotions	(4,294)	(3,476)	(818)	23.5%
Sponsorships	(164)	(61)	(103)	168.9%
Conventions and internal communications	(23)	(19)	(4)	21.1%
<b>B) Expenses related to credit risk</b>	<b>(1,154)</b>	<b>(886)</b>	<b>(268)</b>	<b>30.2%</b>
Credit recovery expenses	(563)	(554)	(9)	1.6%
Commercial information and company searches	(591)	(332)	(259)	78.0%
<b>C) Expenses related to staff</b>	<b>(24,585)</b>	<b>(15,346)</b>	<b>(9,239)</b>	<b>60.2%</b>
Staff training	(206)	(282)	76	-27.0%
Car hire and other staff expenses	(30)	(36)	6	-16.7%
Personal financial advisor expenses	(23,950)	(14,599)	(9,351)	64.1%
Travel expenses	(355)	(383)	28	-7.3%
Premises rentals for personnel	(44)	(46)	2	-4.3%
<b>D) ICT expenses</b>	<b>(21,177)</b>	<b>(20,782)</b>	<b>(395)</b>	<b>1.9%</b>
Lease of ICT equipment and software	(2,593)	(3,081)	488	-15.8%
Software expenses: lease and maintenance	(4,972)	(4,242)	(730)	17.2%
ICT communication systems	(2,471)	(2,814)	343	-12.2%
ICT service: external personnel	(4,804)	(5,089)	285	-5.6%
Financial information providers	(6,337)	(5,556)	(781)	14.1%
<b>E) Consultancies and professional services</b>	<b>(2,405)</b>	<b>(5,699)</b>	<b>3,294</b>	<b>-57.8%</b>
Consultancy on ordinary activities	(662)	(525)	(137)	26.1%
Consultancy for strategy, business development and organizational optimization	(318)	(2,141)	1,823	-85.1%
Legal expenses	-	(1,184)	1,184	-100.0%
Legal disputes	(1,425)	(1,849)	424	-22.9%
<b>F) Real estate expenses</b>	<b>(14,895)</b>	<b>(15,846)</b>	<b>951</b>	<b>-6.0%</b>
Real estate service area	(518)	(514)	(4)	0.8%
Repair and maintenance of furniture, machinery, and equipment	(181)	(232)	51	-22.0%
Maintenance of premises	(830)	(789)	(41)	5.2%
Premises rentals	(11,331)	(12,664)	1,333	-10.5%
Cleaning of premises	(403)	(391)	(12)	3.1%
Utilities	(1,632)	(1,256)	(376)	29.9%
<b>G) Other functioning costs</b>	<b>(24,661)</b>	<b>(24,333)</b>	<b>(328)</b>	<b>1.3%</b>
Security and surveillance services	(316)	(288)	(28)	9.7%
Money counting services and transport	(1)	(1)	-	0.0%
Postage and transport of documents	(2,050)	(1,809)	(241)	13.3%
Administrative and logistical services	(11,431)	(11,004)	(427)	3.9%
Insurance	(2,735)	(2,709)	(26)	1.0%
Printing and stationery	(392)	(451)	59	-13.1%
Association dues and fees	(6,923)	(6,629)	(294)	4.4%
Other administrative expenses	(813)	(1,442)	629	-43.6%
<b>H) Adjustments of leasehold improvements</b>	<b>(2,431)</b>	<b>(2,345)</b>	<b>(86)</b>	<b>3.7%</b>
<b>I) Recovery of costs</b>	<b>62,619</b>	<b>56,750</b>	<b>5,869</b>	<b>10.3%</b>
Recovery of ancillary expenses	316	248	68	27.4%
Recovery of taxes	62,303	56,502	5,801	10.3%
<b>Total</b>	<b>(111,013)</b>	<b>(102,257)</b>	<b>(8,756)</b>	<b>8.6%</b>

(Amounts in € thousand)

Indirect taxes and duties net of Recovery of taxes increased by €2.7 million, attributable to the amount of "Tobin Tax" paid by the Bank and related to the increase in the number of brokerage transactions, which generated greater revenues.

Advertising expenses – marketing and communication did not show any significant changes compared to the same period of 2014.

The increase in Other administrative expenses net of Indirect taxes and duties, Recovery of taxes and Advertising expenses – marketing and communication was attributable to the higher expenses for personal financial advisors resulting from the new incentive plans, totalling €6.7 million, and the increase in the number of personal financial advisors. This increase also generated higher charges for the ENASARCO association and the FIRR termination compensation fund recognised under the costs for industry association dues and fees, amounting to €0.8 million. It should be noted that Other administrative expenses as at September 30, 2014 included €5.3 million linked to the listing project, recognised, primarily, under the items "Legal expenses", "Consultancy for strategy, business development and organisational optimisation" and "Association dues and fees".

Impairment losses on intangible assets relate mainly to the amortisation of the costs incurred for computer software with a long-term useful life and did not show any significant change with respect to the previous year.

Impairment losses on property, plant and equipment refer to the depreciation applied to electronic machines, plant and machinery, furniture and fittings and did not show any major changes compared to the previous financial year.

#### **Profit (loss) before tax from continuing operations**

	<i>First 9 months</i>		<i>Changes</i>	
	<i>2015</i>	<i>2014</i>	<i>Amount</i>	<i>%</i>
<b>Operating profit (loss)</b>	<b>233,851</b>	<b>175,042</b>	<b>58,809</b>	<b>33.6%</b>
Net write-downs of loans and provisions for guarantees and commitments	(4,130)	(1,976)	(2,154)	109.0%
<b>Net operating profit (loss)</b>	<b>229,721</b>	<b>173,066</b>	<b>56,655</b>	<b>32.7%</b>
Net provisions for risks and charges	(5,240)	(3,628)	(1,612)	44.4%
Net income from investments	-	(4)	4	-100.0%
<b>Profit (loss) before tax from continuing operations</b>	<b>224,481</b>	<b>169,434</b>	<b>55,047</b>	<b>32.5%</b>

*(Amounts in € thousand)*

The increase in Net write-downs of loans and provisions for guarantees and commitments in the first nine months of 2015 compared to the same period of the prior year, equal to €2.2 million, included €2 million due to write-downs of exposures to some customers who had opened leveraged positions on the Forex market, incurring in a loss greater than the guaranteed margin as a result of the extraordinary fall of the Euro versus the Swiss Franc recorded on January 15, 2015.

Net provisions for risks and charges increased by €1.6 million compared to the same period of the prior year, mainly due to the allocation of €3 million, for the ex-ante contributions to the Single Resolution Fund, partially offset by lower provisions for legal disputes and claims.

Profit (loss) before tax from continuing operations amounted to a profit of €224.5 million, increasing by 32.5% on the first nine months of the prior year, due to the positive contribution from Net fee and commission income, owing to the increase in commission income from assets under management and securities trading and order collection for financial instruments and Net trading, hedging and fair value income, owing to greater profits earned on securities trading and trading in CFDs and exchange differences on assets and liabilities in currency.

Net fee and commission income and Net trading, hedging and fair value income largely offset the increase in staff expenses and other administrative expenses, attributable to the increase in the number of employees and personal financial advisors and the increase in costs resulting from share-based payment arrangements.

### **Income tax for the period**

<i>Breakdown of taxes for the year</i>	<i>First 9 months</i>		<i>Changes</i>	
	<i>2015</i>	<i>2014</i>	<i>Amount</i>	<i>%</i>
Current IRES income tax charges	(56,492)	(43,011)	(13,481)	31.3%
Current IRAP corporate tax charges	(13,724)	(11,402)	(2,322)	20.4%
Adjustment to current tax of prior years	-	(2,200)	2,200	-100.0%
<b>Total current tax</b>	<b>(70,216)</b>	<b>(56,613)</b>	<b>(13,603)</b>	<b>24.0%</b>
Change in deferred tax assets	(4,280)	(2,223)	(2,057)	92.5%
Change in deferred tax liabilities	(819)	(1,000)	181	-18.1%
<b>Total deferred tax liabilities</b>	<b>(5,099)</b>	<b>(3,223)</b>	<b>(1,876)</b>	<b>58.2%</b>
Redemption income depreciation and amortisation	(334)	(334)	-	-
<b>Income tax for the period</b>	<b>(75,649)</b>	<b>(60,170)</b>	<b>(15,479)</b>	<b>25.7%</b>

*(Amounts in € thousand)*

Current income taxes were calculated according to the legal provisions introduced by Legislative Decree no. 38 of February 28, 2005, issued following the incorporation of IAS/IFRS into Italian legislation and of Decree no. 48 of April 1, 2009, which established provisions for the implementation and coordination of tax requirements for IAS Adopter parties.

Current taxes were determined applying an IRES income tax rate of 27.5% and an IRAP corporate tax rate of 5.57%.

Law no. 2/2009 introduced the option, through the payment of a substitute tax, to recalculate the tax deductible amounts of goodwill. On the instructions of the Parent Company, in 2008 FinecoBank realigned the goodwill recognised following the merger of UniCredit Xelion Sim into UniCredit Xelion Banca S.p.A..

The redeemed goodwill may be amortised off the books for an amount not exceeding one ninth for 2010 and one tenth from 2011 onwards.

In 2008, the tax benefit expected from the future deductibility of off-the-book amortisation, corresponding to €4 million, was recognised in the accounts. A tenth of this amount will be recognised through profit or loss for each year of the tax deduction of tax-related amortisation of goodwill.

For the three-year period 2013-2015, FinecoBank, in its capacity as consolidated company, is subject to "national tax consolidation", as established by Legislative Decree no. 344 of December 12, 2003, which is carried out by the Parent Company, UniCredit.

### **Net profit (loss) for the period**

The net profit for the period amounted to €148.8 million, an increase of 36.2% over the previous year, thanks to an increase in Net fee and commission income and Net trading, hedging and fair value income, which largely offset the increase of Staff expenses and Other administrative expenses.

## RELATED-PARTY TRANSACTIONS

In order to always ensure compliance with applicable legal and regulatory provisions on corporate disclosure regarding transactions with related parties, during the Board of Directors' Meeting of May 15, 2014, upon recommendation by the Audit and Related Parties Committee and the Board of Statutory Auditors, FinecoBank approved the adoption of procedures for regulating transactions with related parties and associated persons ("Procedures for the management of transactions with persons in conflict of interest"). The process involves the establishment of principles and rules to be followed to control the risk arising from possible situations of conflict of interest resulting from the proximity of certain persons to the Bank's decision-making centres.

The Board of Directors of FinecoBank, in its meeting of September 22, 2015, upon recommendation by the Audit and Related Parties Committee and the Board of Statutory Auditors, approved the update of the above-mentioned procedures, which replaced the 2014 version.

The above-mentioned procedures include the provisions to be complied with when managing:

- Related-Party transactions pursuant to the Consob Regulation adopted by resolution 17221 of March 12, 2010 as amended by resolution 17389 of June 23, 2010;
- Transactions with Associated Persons pursuant to the regulations on "Risk activities and conflicts of interest with Associated Persons", laid down by Bank of Italy Circular 263/2006, Title V, Chapter 5 ("New regulations for the prudential supervision of banks", as amended);
- Obligations of Bank Officers pursuant to Article 136 of Legislative Decree 385 of September 1, 1993, "Consolidated Law on Banking".

Given that the Bank belongs to the UniCredit Group, the Procedures are also based on the "UniCredit Global Policy for the management of transactions with persons in conflict of interest" and the related "Global Operational Instructions" issued by UniCredit S.p.A. to subsidiaries as part of its management and co-ordination activity.

Considering the above, during the first nine months of 2015:

1. with the approval of the Board of Directors of January 22, 2015, upon recommendation by the Audit and Related Parties Committee, two significant ordinary transactions were carried out with the related party at market conditions, and, specifically:
  - (i) "Framework resolution – Investment of medium-long term liquidity with the Parent Company", with validity up to December 31, 2015, which involves the purchase of UniCredit bonds. Since this transaction was classified for UniCredit as a transaction of "Lesser relevance with a significant amount" under the Global Policy, a favourable, non-binding opinion on the matter was also issued by the Related Parties and Equity Investments Committee of the Parent Company and the Board of Directors of UniCredit on February 11, 2015;
  - (ii) medium-long term investment of structural liquidity raised in the period October 1, 2014 – December 31, 2014, carried out through the acquisition of UniCredit bonds issued at market conditions; it was approved by the Parent Company's Related Parties and Equity Investments Committee with the issue of a favourable, non-binding opinion on the matter;
2. with approval of the Board of Directors of March 10, 2015 a Significant Ordinary Transaction at market conditions with UniCredit Bank A.G., consisting in the purchase of "BONOS" Spanish government securities, with an

- equivalent value of €30 million. The transaction was brought to the attention of the Audit and Related Parties Committee of FinecoBank during the meeting held on March 9, 2015. On April 1, 2015, UniCredit's Related Parties and Equity Investments Committee expressed its favourable, non-binding opinion;
3. with the approval of the Board of Directors' meeting of April 20, 2015, by way of the favourable opinion of the Audit and Related Parties Committee, an ordinary Significant Transaction at market conditions with UniCredit S.p.A. and UniCredit Bank AG, consisting of a "Framework Resolution related to the entering into of hedging derivative contracts with the Parent Company or companies in the UniCredit Group", for the purpose of entering into hedging derivatives with the Parent Company or with other companies in the UniCredit Group, by virtue of which FinecoBank may implement said transactions, up to April 20, 2016, whose maximum amount is expected to be €500 million with the Parent Company and €900 million with UniCredit Bank AG. On May 6, 2015, UniCredit's Related Parties and Equity Investments Committee expressed its favourable, non-binding opinion;
  4. with the approval of the Board of Directors' meeting of May 11, 2015, by way of the favourable opinion of the Audit and Related Parties Committee, an ordinary Significant Transaction at market conditions with UniCredit S.p.A., consisting of a "*Framework Agreement - Reverse Repos and Term Deposits with the Parent Bank*", effective until May 11, 2016, concerning (i) Reverse Repos with the Parent Bank for an amount of €3 billion, calculated as the sum of the individual transactions in absolute value (whether repos or reverse repos) and (ii) Term deposits with the Parent Bank for an amount of €4.5 billion, calculated as the sum of the individual transactions in absolute value. On May 6, 2015, UniCredit's Related Parties and Equity Investments Committee expressed its favourable, non-binding opinion;
  5. with the approval of the Board of Directors' meeting of June 18, 2015, by way of the favourable opinion of the Audit and Related Parties Committee, an ordinary Significant Transaction at market conditions with UniCredit Bank AG and Mediobanca S.p.A., consisting of a "Framework Resolution - Securities Trading with Related Party Institutional Counterparties", effective up to June 18, 2016, regarding the trading of financial instruments with related party institutional counterparties, by virtue of which FinecoBank may implement said transactions, whose maximum amount is expected to be €1 billion with UniCredit Bank AG and €500 million with Mediobanca S.p.A. On July 2, 2015, UniCredit's Related Parties and Equity Investments Committee expressed its favourable, non-binding opinion;
  6. with the approval of the Board of Directors' meeting of July 30, 2015, by way of the favourable opinion of the Audit and Related Parties Committee, an ordinary Significant Transaction at market conditions with the related party UniCredit S.p.A., consisting of a "*Framework Agreement for the transactions on current accounts held with UniCredit*", effective up to July 30, 2016, which will enable the Bank to manage its liquidity in euro and in foreign currencies through specific current accounts already held with UniCredit. The transaction was submitted to the Parent Company's Related Parties and Equity Investments Committee, which issued its favourable, non-binding opinion on September 17, 2015;
  7. with the approval of the Board of Directors of September 22, 2015, by way of the favourable opinion of the Audit and Related Parties Committee, an ordinary Significant Transaction at market conditions with the related parties UniCredit Bank AG and Mediobanca SpA, consisting of a "*Framework Agreement: stock lending with institutional customers*", involving equity securities lending transactions with institutional counterparties, under which

FinecoBank will be able to undertake the aforementioned transactions, up to September 21, 2016, with an expected maximum amount of €500 million with UniCredit Bank AG and €200 million with Mediobanca SpA. On October 15, 2015, UniCredit's Related Parties and Equity Investments Committee expressed its favourable, non-binding opinion.

In relation to the above transactions, FinecoBank provided simplified disclosure to CONSOB pursuant to Art. 13, paragraph 3, letter c) of CONSOB Regulation 17221/2010.

As at September 30, 2015, based on the reports/information provided by the relevant organisational units of FinecoBank, there were no:

- changes or developments with respect to the transactions in question that could have a "significant effect" on the Bank's financial position or earnings;
- other transactions "that had a significant influence" on the Company's financial position or earnings.

Intercompany transactions and transactions with related parties in general, both Italian and foreign, were conducted within the ordinary course of business and related financial activities of the Bank, and were carried out under conditions similar to those applied to transactions with unrelated third parties.

You are reminded that for the three-year period 2013-2015, FinecoBank opted for the "national tax consolidation" – introduced by Italian Legislative Decree no. 344 of December 12, 2003 – with the Consolidating Company UniCredit.

In accordance with the National Tax Consolidation agreement, participation in the consolidation cannot result in tax advantages for the participating Consolidated Company with respect to the situation that would have arisen if the company had not participated. The consolidation results in the following tax advantages: (i) consolidation adjustment relating to deductible interest expense, considering that the amount of interest expense accrued by entities participating in the national consolidation is fully deductible on the basis of the relationship between the total interest expense (intercompany and outside the group) recognised in the financial statements by the individual subsidiary and the overall interest expense recognised in the financial statements by all the subsidiaries pursuant to Article 96.5 bis of the Income Tax Code, (ii) tax credits, and withholdings as advances and deductions, are recognised by the Controlling Company and the Controlled Company as a reduction in the IRES income tax amount due when then the latter has a tax loss, and (iii) any tax losses are paid by the Control Company at the IRES income tax rate applicable for the tax period in which the tax losses are realised.

Lastly, with regard to transactions of significant financial and economic relevance, during 2012, FinecoBank S.p.A. issued 5 bank guarantees in favour of the Italian Revenue Agency upon request by UniCredit, with indefinite duration (specifically, valid until the Italian Revenue Agency issued a declaration of receipt of the payment from UniCredit at the end of the collection process, in the event of an unfavourable outcome for the Bank, or until a ruling was issued in favour of the Bank by means of final judgement), for a total amount of €256,065 thousand, plus interest accrued and accruing until request for payment from the Italian Revenue Agency. The bank guarantees were issued to secure the obligations assumed by UniCredit in relation to five VAT refund suspension orders issued by the Italian Revenue Agency and entail the assumption by FinecoBank S.p.A. of an irrevocable payment commitment on demand, within 30 days and without any exceptions. In 2013, following the settlement of an assessment notice issued by the Regional Department of Liguria, for €4,505 thousand, replaced by another assessment notice issued by the same Department up to the amount settled, a guarantee already issued by FinecoBank S.p.A. was replaced, with amounts unchanged;



this transaction did not change the commitments undertaken according to the forms, procedures and risks already assessed during 2012, which remain unchanged.

### **Transactions with Group companies**

The Bank is subject to management and coordination of UniCredit S.p.A..

The following table provides a summary of outstanding assets, liabilities, guarantees and commitments as at September 30, 2015 in relation to Group companies.

	<i>Assets</i>	<i>Liabilities</i>	<i>Guarantees and commitments</i>
Transactions with Parent Company UniCredit S.p.A.	13,918,626	1,270,369	256,070
Transactions with companies controlled by UniCredit S.p.A.	40,185	48,288	-

*(Amounts in € thousand)*

For the three-year period 2013-2015, FinecoBank, in its capacity as consolidated company, was subject to "national tax consolidation", as established by Legislative Decree no. 344 of December 12, 2003, which was carried out by the Parent Company, UniCredit S.p.A..

No atypical and/or unusual transactions were carried out.

## SUBSEQUENT EVENTS AND OUTLOOK

### SUBSEQUENT EVENTS

No significant events were recorded after period end.

### NUMBER OF TREASURY SHARES OR SHARES OF THE PARENT COMPANY

As at September 30, 2015 the Bank held 1,315,000 treasury shares in its portfolio, corresponding to 0.22% of the share capital, for an amount of €8 million, purchased in execution of the 2014 stock granting plan ("2014 PFA Plan") for the Personal Financial Advisors and Network Managers of the Bank, approved by the Board of Directors on May 15, 2014 and by the Shareholders' Meeting on June 5, 2014. The purchases were made starting from September 16, 2015, after receipt of the authorisation from the Regulatory Authority, in accordance with Articles 77-78 of EU Reg. 575/2013 of June 26, 2013 (CRR), and ended on October 12, 2015. A total of 1,408,834 FinecoBank shares were purchased for an amount of €8.6 million, corresponding to 0.23% of the share capital.

FinecoBank does not hold shares of its Parent Company, even through other companies or third parties.

### OUTLOOK

FinecoBank intends to pursue a strategy aimed at consolidating and further strengthening its competitive positioning on the Italian market of integrated banking, brokerage and investing services, by strengthening its personal financial advisors network, enhancing its product and service offering, by means of innovation, and enhancing its advisory operations, in order to meet the increasingly sophisticated needs of a larger customer base.

FinecoBank conducts its business against the background of two trends that are increasingly gaining strength. On one side, the complexity of the financial world increases the demand for advisory services each day, and on the other, the digitalisation of the system is proceeding at an unrelenting pace in Italy and elsewhere. The increased use of mobile devices and the internet offers competitive advantages to a bank such as FinecoBank, which has always focused on technology and, more specifically, on the dual track of a digital platform matched with a network of specialised financial advisors.

A positive reference scenario has been confirmed, also because the stock of household savings has grown even during the most difficult moments of the crisis, remaining at a much higher level than the high level of debt that Italy has accumulated.

The Board of Directors

Milan, November 10, 2015

FinecoBank S.p.A.  
Chief Executive Officer and General Manager  
Alessandro Foti



FinecoBank S.p.A.  
Chairman  
Enrico Cotta Ramusino



# Balance Sheet and Income Statement

**BALANCE SHEET**

<b>BALANCE SHEET - ASSETS</b>	09.30.2015	12.31.2014
10. Cash and cash balances	7,430	5,166
20. Financial assets held for trading	8,613,323	3,053,707
40. Available-for-sale financial assets	2,232,479,435	1,695,554,562
60. Loans and receivables with banks	13,966,286,667	13,892,196,843
70. Loans and receivables with customers	884,507,525	695,594,232
80. Hedging derivatives	23,302	19,246,853
90. Changes in fair value of portfolio hedged financial assets (+/-)	6,517,725	5,026,907
110. Property, plant and equipment	11,042,836	10,892,420
120. Intangible assets	97,463,572	97,743,596
of which		
- goodwill	89,601,768	89,601,768
130. Tax assets	11,569,299	18,550,495
a) current	1,844,337	2,178,546
b) deferred	9,724,962	16,371,949
Pursuant to Law 214/2011	4,185,516	3,838,902
150. Other assets	232,296,842	326,756,231
<b>Total assets</b>	<b>17,450,807,956</b>	<b>16,764,621,012</b>

<b>BALANCE SHEET - LIABILITIES AND SHAREHOLDERS' EQUITY</b>	09.30.2015	12.31.2014
10. Deposits from banks	1,396,068,437	1,428,568,269
20. Deposits from customers	15,043,177,817	13,914,711,969
30. Debt securities in issue	-	424,709,661
40. Financial liabilities held for trading	6,254,111	3,134,683
60. Hedging derivatives	26,809,707	36,992,811
70. Changes in fair value of portfolio hedged financial liabilities (+/-)	-	9,227,504
80. Tax liabilities	57,803,173	33,358,091
a) current tax liabilities	57,803,173	33,358,091
100. Other liabilities	228,455,194	238,807,723
110. Provision for employee severance pay	4,951,289	4,825,798
120. Provisions for risks and charges:	104,799,915	118,030,959
b) other provisions	104,799,915	118,030,959
130. Revaluation reserves	5,982,902	2,261,820
160. Reserves	233,556,928	198,080,512
170. Share premium reserve	1,934,113	1,934,113
180. Capital	200,150,192	200,070,431
190. Treasury Shares (-)	(7,968,260)	-
200. Net Profit (Loss) for the year	148,832,438	149,906,668
<b>Total liabilities and Shareholders' equity</b>	<b>17,450,807,956</b>	<b>16,764,621,012</b>

**INCOME STATEMENT**

<b>INCOME STATEMENT</b>	01.01.15/09.30.15	01.01.14/09.30.14
10. Interest income and similar revenues	207,596,695	217,911,777
20. Interest expenses and similar charges	(25,636,324)	(45,540,094)
<b>30. Net interest margin</b>	<b>181,960,371</b>	<b>172,371,683</b>
40. Fee and commission income	366,805,501	300,935,873
50. Fee and commission expense	(181,126,871)	(158,075,770)
<b>60. Net fee and commission income</b>	<b>185,678,630</b>	<b>142,860,103</b>
70. Dividend income and similar revenue	24,918	4,158
80. Gains (losses) on financial assets and liabilities held for trading	41,436,065	19,388,996
90. Fair value adjustments in hedge accounting	(181,081)	-
100. Gains (losses) on disposal or repurchase of	-	(4,219)
<i>a) loans and receivables</i>	-	49,159,044
<i>d) financial liabilities</i>	-	(49,163,263)
110. Gains (losses) on financial assets and liabilities at fair value through profit and loss	-	18,204
<b>120. Operating income</b>	<b>408,918,903</b>	<b>334,638,925</b>
130. Impairment losses/writebacks on:	(4,130,364)	(1,975,871)
<i>a) loans and receivables</i>	(4,134,536)	(2,015,382)
<i>d) other financial assets</i>	4,172	39,511
<b>140. Net profit from financial activities</b>	<b>404,788,539</b>	<b>332,663,054</b>
150. Administrative expenses	(230,366,891)	(206,529,440)
<i>a) payroll costs</i>	(56,165,939)	(49,867,676)
<i>b) other administrative expenses</i>	(174,200,952)	(156,661,764)
160. Net provisions for risks and charges	(2,240,357)	(3,628,314)
170. Net impairment/write-backs on property, plant and equipment	(2,682,747)	(2,610,420)
180. Net impairment/write-backs on property, plant and equipment	(3,718,438)	(3,564,215)
190. Other operating expenses/income	58,701,048	53,108,064
<b>200. Operating costs</b>	<b>(180,307,385)</b>	<b>(163,224,325)</b>
240. Gains (losses) on disposal of investments	15	(4,152)
<b>250. Profit (loss) before tax from continuing operations</b>	<b>224,481,169</b>	<b>169,434,577</b>
260. Tax expense (income) related to profit or loss from continuing operations	(75,648,731)	(60,170,451)
<b>270. Profit (loss) after tax from continuous operations</b>	<b>148,832,438</b>	<b>109,264,126</b>
<b>290. Net Profit (Loss) for the period</b>	<b>148,832,438</b>	<b>109,264,126</b>

**RECONCILIATION OF CONDENSED ACCOUNTS TO MANDATORY REPORTING SCHEDULE**

<b>ASSETS</b>	<i>Amounts as at</i>	
	09.30.2015	12.31.2014
Cash and cash balances = <i>item 10</i>	7	5
Financial assets held for trading = <i>item 20</i>	8,613	3,054
Payables to banks = <i>item 60</i>	13,966,287	13,892,197
Loans and receivables with customers = <i>item 70</i>	884,508	695,594
Financial investments flow	2,232,479	1,695,555
40. Available-for-sale financial assets	2,232,479	1,695,555
Hedging instruments	6,541	24,274
80. Hedging derivatives	23	19,247
90. Changes in fair value of portfolio hedged financial assets	6,518	5,027
Property, plant and equipment = <i>item 110</i>	11,043	10,892
Goodwill = <i>item 120. Intangible assets of which: goodwill</i>	89,602	89,602
Other intangible assets = <i>item 120 net of goodwill</i>	7,862	8,142
Tax assets = <i>item 130</i>	11,569	18,550
Other assets = <i>item 150</i>	232,297	326,756
<b>Total assets</b>	<b>17,450,808</b>	<b>16,764,621</b>
	<i>Amounts as at</i>	
	09.30.2015	12.31.2014
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Deposits from banks = <i>item 10</i>	1,396,068	1,428,568
Deposits from customers	15,043,178	13,914,712
20. Deposits from customers	15,043,178	13,914,712
Debt securities in issue	-	424,710
30. Debt securities in issue	-	424,710
Financial liabilities held for trading = <i>item 40</i>	6,254	3,135
Hedging instruments	26,810	46,220
60. Hedging derivatives	26,810	36,993
70. Changes in fair value of portfolio hedged financial assets	-	9,227
Provisions for risks and charges = <i>item 120</i>	104,800	118,031
Tax liabilities = <i>item 80</i>	57,803	33,358
Other liabilities	233,407	243,633
100. Other liabilities	228,456	238,807
110. Employee severance pay provision	4,951	4,826
Shareholders' Equity	582,488	552,254
- capital and reserves	427,673	400,085
160. Reserves	233,557	198,081
170. Share premiums	1,934	1,934
180. Capital	200,150	200,070
190. Treasury Shares	(7,968)	-
- revaluation reserves	5,983	2,262
130. Revaluation reserves of which: Available-for-sale financial assets	8,208	5,329
130. Revaluation reserves for actuarial net gains (losses) for defined benefit plans	(2,225)	(3,067)
- net profit = <i>item 200</i>	148,832	149,907
<b>Total liabilities and Shareholders' equity</b>	<b>17,450,808</b>	<b>16,764,621</b>

(Amounts in € thousand)

## Reconciliation of condensed accounts to mandatory reporting schedule

INCOME STATEMENT	01.01.15/ 09.30.15	01.01.14/ 09.30.14
Net interest	181,960	172,372
30. Net interest margin	181,960	172,372
Dividends and other income from equity investments	-	-
70. Dividend income and similar revenue	25	4
less: dividends from held-for-trading equity instruments included in item 70	(25)	(4)
Net fees and commissions = item 60	185,679	142,860
60. Net fee and commission income	185,679	142,860
Income from trading, hedges and fair value	41,280	19,411
80. Gains (losses) on financial assets and liabilities held for trading	41,436	19,389
+ dividends from held-for-trading equity instruments (from item 70)	25	4
90. Fair value adjustments in hedge accounting	(181)	-
110. Gains (losses) on financial assets and liabilities at fair value through profit and loss	-	18
Balance of other income/expense	(1,488)	(1,301)
190. Other operating expenses/income	58,700	53,108
less: other operating income - of which: recovery of expenses	(62,619)	(56,750)
less: adjustments of leasehold improvements	2,431	2,345
100. Gains (losses) on disposal or repurchase of: a) loans and receivables	-	49,159
100. Gains (losses) on disposal or repurchase of: d) financial liabilities	-	(49,163)
<b>OPERATING INCOME</b>	<b>407,431</b>	<b>333,342</b>
Staff expenses	(56,166)	(49,868)
150. Administrative expenses - a) staff expenses	(56,166)	(49,868)
Other administrative expenses	(173,632)	(159,007)
150. Administrative expenses- b) other administrative expenses	(174,201)	(156,662)
+ adjustments of leasehold improvements	(2,431)	(2,345)
- ex-ante contributions to the Single Resolution Fund (SRF) Deposit Guarantee Systems (DGS)	3,000	-
Recovery of expenses	62,619	56,750
190. Other operating expenses/income - of which: recovery of expenses	62,619	56,750
Value adjustments to property, plant and equipment and intangible assets	(6,401)	(6,175)
170. Impairment/write-backs on property, plant and equipment	(2,683)	(2,611)
180. Impairment/write-backs on intangible assets owned for investment	(3,718)	(3,564)
<b>Operating costs</b>	<b>(173,580)</b>	<b>(158,300)</b>
<b>OPERATING PROFIT (LOSS)</b>	<b>233,851</b>	<b>175,042</b>
Net impairment losses on loans and provisions for guaranteed and commitments	(4,130)	(1,976)
+ Gains (losses) on disposal or repurchase of: a) impaired loans (from item 100 a))	-	-
130. Impairment losses/write-backs on: a) loans and receivables	(4,134)	(2,015)
130. Impairment losses/write-backs on: d) other financial assets	4	39
<b>NET OPERATING PROFIT (LOSS)</b>	<b>229,721</b>	<b>173,066</b>
Provisions for risks and charges	(5,240)	(3,628)
160. Net provisions for risks and charges	(2,240)	(3,628)
+ ex-ante contributions to the Single Resolution Fund (SRF) Deposit Guarantee Systems (DGS)	(3,000)	-
Net income from investment	-	(4)
240. Gains (losses) on disposal of investments	-	(4)
<b>PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS</b>	<b>224,481</b>	<b>169,434</b>
Income tax for the period	(75,649)	(60,170)
260. Tax expense (income) related to profit or loss from continuing operations	(75,649)	(60,170)
<b>PROFIT (LOSS) BEFORE TAX FROM CONTINUING OPERATIONS</b>	<b>148,832</b>	<b>109,264</b>
<b>PROFIT (LOSS) FOR THE PERIOD</b>	<b>148,832</b>	<b>109,264</b>

(Amounts in € thousand)

The undersigned Lorena Pelliciarì, as Nominated Official in charge of drawing up Company Accounts of FinecoBank S.p.A.,

DECLARES

in compliance with the provisions of the second paragraph of Article 154-bis of the "Consolidated Finance Act", that the accounting information contained in this Interim Financial Report as at September 30, 2015 corresponds to results in the Company's accounts, books and records.

Milan, November 10, 2015

The Nominated Official in charge of drawing up Company Accounts  
Lorena Pelliciarì

A handwritten signature in black ink, appearing to read 'Lorena Pelliciarì', with a stylized initial 'LP' at the top.





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